



2023

2024

MEMBERSHIP DIRECTORY AND RESOURCE GUIDE





CAVALIER RESORT

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2023-2024 MEMBERSHIP DIRECTORY & RESOURCE GUIDE

Virginia Society of Association Executives
2924 Emerywood Parkway, Suite 202
Richmond, VA 23294
(804) 747-4971
info@vsae.org | vsae.org

Layout/Design/Advertising
Lorraine Meade
lorraine@vsae.org

Cover Design & Sponsor
Virginia Beach Convention & Visitors Bureau
visitvirginiabeach.com



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FACILITIES

DESTINATIONS

Interested in developing your *leadership skills* and *advancing your career?*

“If you serve in an association, no matter your title or role, you are leading someone, whether an entire organization, a team, or groups of volunteers. The leadership skills ALV teaches are founded in association best practices.”

Carter Lyons, CAE, ALV graduate



Association Leadership Virginia (ALV) focuses on developing leaders for Virginia’s association community. Participants gain valuable leadership and association management skills, build professional and personal relationships with colleagues from across the Commonwealth, and map out a plan to achieve their individual goals, regardless of career stage.

ALV is a valuable program for association professionals and industry partner professionals who work directly with associations.



VSAE.ORG/ALV

For more information, contact: **Terry Monroe, VSAE Executive Director**

@ **terry@vsae.org**

📞 **804-249-2234**

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WHO WE ARE



OUR VISION

To be the best at making associations the best

OUR MISSION

Association Professionals:
Connecting. Learning. Leading

STRATEGIC OBJECTIVES

Engaging Members
Developing Leaders
Serving the Association Community

Established in 1949, VSAE (Virginia Society of Association Executives) is the only association in Virginia that exclusively serves the Commonwealth's association management industry.

Our vision is to be the best at making associations in Virginia the best. We do this by supporting a community of association professionals connecting, learning, and leading.

VSAE currently has over 400 members, which include executives from various trade, technical, and professional associations across Virginia, and representatives from companies who support those associations with products and services.

To accomplish its mission, VSAE provides educational and networking opportunities throughout the year, including: Seminar Series, Annual Conference, AMC Summit, SIG-a-Palooza, Meeting Planner Summit, CEO & Senior Staff Retreat, Fall Conference & Expo, and the Awards Luncheon & Silent Auction, in addition to Shared Interest Groups (SIGs) meetings.

VSAE's educational events and SIGs provide continuing education credits towards the Certified Association Executive (CAE) credential. VSAE also provides a CAE study group for members interested in taking the exam.

VSAE communicates to its members through a bi-weekly eNews and print newsletter, *Association Press*. The Membership Directory & Resource Guide is provided to our members in September.



STANDARDS OF CONDUCT

As members of the Virginia Society of Association Executives, we strive to do the following.

- **MAINTAIN** the highest standards of personal conduct.
- **COOPERATE** in every reasonable and proper way with other association executives and work with them in the advancement of the profession of association management.
- **USE** every opportunity to improve public understanding of the role of associations.
- **PROMOTE** and encourage the highest level of ethics within the industry or profession.
- **REFUSE** to engage in or tolerate discrimination on the basis of race, gender, age, religion, national origin, or disability.
- **USE** only legal and ethical means in all activities.
- **ALWAYS** communicate association internal and external statements in a truthful and accurate manner.
- **COMPLY** with all state and federal statutes governing association activities.

COMMITTEES

VOLUNTEER COMMITTEES

ALV TASK FORCE

Chair: Shannon McCabe, CAE
Evaluates the feasibility for continuing the current ALV program.

COMMUNITY SERVICE

Chair: Katharine Garner, CMP
Organizes community service activities and fundraising activities to support charities suggested by the membership.

DIVERSITY, EQUITY, AND INCLUSION (DEI) TASK FORCE

Chair: Abby Tammen
Vice Chair: Bruce Whitehurst
Promotes leadership role in diversity, equity, and inclusion for the association community.

EARLY CAREER PROFESSIONALS TASK FORCE

Co-Chairs: Lucy Firebaugh, Laiya Rollins
Promotes involvement within VSAE and career and professional development for emerging leaders.

MEMBERSHIP

Chair: Sarah Mattes Marshall, CAE
Promotes membership and assists with member retention. Welcomes new members.

NORTHERN VIRGINIA (NOVA) TASK FORCE

Chair: Christina Lewellen, MBA, CAE
Vice Chair: Ann Davison, CAE
Promotes VSAE brand and presence in NOVA, focusing on education and networking opportunities.

PROFESSIONAL DEVELOPMENT

Chair: Karie Walker
Vice Chair: Sonnia Montemayor, CAE
Develops learning objectives for VSAE education programs (consistent with CAE domains); reviews submissions and selects sessions/speakers for Annual Conference, Fall Conference, and seminar series. Time commitment: Two (2) meetings per year.

SILENT AUCTION TASK FORCE

Chair: Kurt Krause
Vice Chair: Ann Hayes, CTA, CGMP
Promotes Silent Auction primarily through soliciting donations.

APPOINTED COMMITTEES

AUDIT

Chair: Shannon McCabe, CAE
Works with auditors to conduct annual financial audit. (Members are the Executive Committee.)

AWARDS

Chair: Steve Yeakel
Sets appropriate guidelines for the CEO Award of Excellence, the Association Staff Award of Excellence, the Associate Member Award of Excellence, and the Career Service Award. Makes recommendations for those awards. (Members are past recipients of awards.)

EXECUTIVE

Chair: Stewart Hinckley
Vice-Chair: Shannon McCabe, CAE
Assumes responsibility for the operation of the Society between board meetings and provides the President and Executive Director with ideas for the successful accomplishment of the Society's goals and objectives.

NOMINATING

Chair: Steven Williams, CAE
Solicits input from the membership and makes nominations for the officers and directors of VSAE.

2023-2024 LEADERSHIP

OFFICERS



PRESIDENT
Stewart Hinckley
President & Chief Executive Officer
Ruggles Service Corporation
2209 Dickens Road
Richmond, VA 23230
(804) 565-6307
stewart@societyhq.com
societyhq.com



PRESIDENT-ELECT
Shannon McCabe, CAE
Executive Director
Association of Consulting Foresters
206 Highfield Drive
Toano, VA 23168
(703) 548-0990
shannon@acf-foresters.org
acf-foresters.org



TREASURER
Abby Tammen
Chief Executive Officer
Charlottesville Association of REALTORS
550 Hillsdale Drive
Charlottesville, VA 22901
(434) 817-2397
abby@caar.com
caar.com



SECRETARY
Bruce Whitehurst
President & Chief Executive Officer
VA Bankers Association
4490 Cox Road
Glen Allen, VA 23060
(804) 241-3223
bwhitehurst@vabankers.org
vabankers.org



IMMEDIATE PAST PRESIDENT
Steven Williams, CAE
Partner
Hardiman-Williams, LLC
944 Glenwood Station Lane, Suite 204
Charlottesville, VA 22901
(434) 202-8180
steven@hardimanwilliams.com
hardimanwilliams.com

DIRECTORS



Randy Grumbine, MBA, MLA
Chief Executive Officer
VA Manufactured and
Modular Housing Association
8413 Patterson Avenue
Richmond, VA 23229
(804) 750-2500
randy@vammha.org
vammha.org



Christina Lewellen, MBA, CAE
Executive Director
Association of Technology Leaders
in Independent Schools
4 Weems Lane, #257
Winchester, VA 22601
(888) 502-8547
christina@theatlis.org
theatlis.org



Dean Lynch, CAE
Executive Director
VA Association of Counties
1207 E. Main Street, Suite 300
Richmond, VA 23219
(804) 343-0083
dlynch@vaco.org
vaco.org



Carter Lyons, CAE
Director of Communications
Associated General Contractors
of Virginia
11950 Nuckols Road
Glen Allen, VA 23059
(804) 364-5504 x203
carter@agcva.org
agcva.org



Susan Park, PhD, CAE
Executive Director
Coastal and Estuarine Research Federation
4338 Chamberlayne Avenue
Richmond, VA 23227
(804) 381-6658
spark@cerf.science
cerf.science



Amy Sales, CMP
Senior Director
Easter Associates, Inc.
9 S. 12th Street, 2nd Floor
Richmond, VA 23219
(434) 906-1778
amy.sales@easterassociates.com
easterassociates.com



Jennifer Thomas, CAE
Executive Director
Organization Management Group
8100 Three Chopt Road, Suite 226
Richmond, VA 23229
(804) 625-7896
jthomas@managegroup.com
managegroup.com



Craig Toalson, CAE, IOM
Chief Executive Officer
Home Builders Association of Virginia
1051 E. Cary Street, Suite 1400
Richmond, VA 23219
(804) 929-7438
ctoalson@hbav.com
hbav.com



ASSOCIATE
Ann Hayes, CTA, CGMP
Director of Sales
Visit Loudoun
112 S Street SE, Suite 200
Leesburg, VA 20175
(703) 669-4432
hayes@visitloudoun.org
visitloudoun.org

STAFF



Terry Monroe, MBA, CAE
Executive Director
(804) 249-2234
terry@vsae.org



Zach Eisenman
Deputy Executive Director
(804) 249-2241
zach@vsae.org



Pamela Flynn
Meetings & Education Manager
(804) 249-2244
pamela@vsae.org



Lorraine Meade
Communications Manager
(804) 249-2237
lorraine@vsae.org



Dana Parker
Office Administrator & Member Services
(804) 249-2236
dana@vsae.org



Tami Rawlette, MBA
Director of Finance
(804) 249-2232
tami@vsae.org



Jordan Vallerga, CMP
Meetings & Event Manager
(804) 249-2238
jordan@vsae.org

PAST PRESIDENTS



1949-51	Charles B. McFee, Jr.*	1976	Jack G. Bess*	2000	William P. Elwood
1952-53	John E. Raine*	1977	Herbert Clegg*	2001	William H. Baxter, CAE
1954	Henry B. Ellis*	1978	Berk McDermott	2002	Dale Bennett
1955	Edwin O. Meyer*	1979	Shockley D. Gardner, Jr.*	2003	Donna Pugh Johnson
1956	Everett A. Kyhn*	1980	David G. Ottaway, CAE	2004	Dick Covert, Jr., CAE
1957	Betram Y. Kinzey*	1981	Charles F. Finley, Jr., CAE	2005	David Norman, MBA
1958	E. D. Catterton*	1982	Thomas M. Berry, CAE	2006	David R. Phillips, CAE
1959	Horace B. Gans*	1983	J. Randy Bush, IOM	2007	Stephen C. Morrisette, CAE
1960	Wilbur M. Gaunt, Jr.*	1984	Thomas L. Osborne, CAE	2008	Sandee Levin
1961	George C. Robinson*	1985	Ted L. Smith, CAE	2009	Michael J. O'Connor, CAE
1962	James O. Hubbard, Jr.*	1986	Joanne W. Bottiger	2010	Robert Bradshaw, Jr., MAM
1963	Robert I. Howard	1987	Michael C. Kromer, CAE	2011	Steve Akridge
1964	William E. Cooper*	1988	Jim Stutts, CAE	2012	Stephanie Peters, CAE
1965	Mark W. Sours, CAE*	1989	Jeff D. Smith, III	2013	Jan Morehead, CAE
1966	Earl J. Shiflet*	1990	Mark Singer	2014	Richard G. Johnstone, Jr.
1967	Richard M. Graham*	1991	J. Carlton Courter, III	2015	Wilmer Stoneman, III, CAE
1968	Henry R. Gonner*	1992	Peter Clendenin, CAE	2016	Barbara Homiller, MBA, CAE
1969	William A. O'Flaherty*	1993	James Campbell*	2017	Scot McRoberts, MPA, IOM
1970	Irby N. Hollans, Jr.*	1994	Thomas Hudson	2018	Ray Mattes, III, CAE
1971	Jeff D. Smith, Jr., CAE*	1995	John W. MacIroy, CAE	2019	Duront "D" Walton, Jr., CAE
1972	William H. Craig, Jr.*	1996	Richard Daugherty, III, CAE	2020	Phyllis Errico, JD, CAE
1973	Leonard Holdren*	1997	John Broadway	2021	Maureen Dingus, CAE
1974	Gilbert A. Meland	1998	Michael D. Ward	2022	Steven Williams, CAE
1975	E.C. Luther, III	1999	Leigh M. Dicks, CAE		

*deceased

PAST AWARD RECIPIENTS

	CEO AWARD OF EXCELLENCE	ASSOCIATION STAFF AWARD OF EXCELLENCE	ASSOCIATE MEMBER AWARD OF EXCELLENCE	CAREER SERVICE AWARD <i>(No award was awarded in years not listed.)</i>
2022	Raymond Mattes, CAE	Phyllis Errio, JD, CAE	Jamie Mitchell, CMP	Robert Holsworth, PhD, <i>DecideSmart</i>
2021	Steve Yeakel, CAE	Carter Lyons, CAE	Randy Cummins	
2019	Scot McRoberts, MPA, IOM	Courtney Fleming	Mary Kelly, CMP	Mark Yardis, <i>Shamin Hotels</i>
2018	Bob Ramsey, CAE	Linda S. Loving, CIC, AISM, AIAO	Matt Polansky	Larry Land, CAE, <i>VA Association of Counties</i>
2017	Dale Bennett	Barbara Homiller, MBA	Kurt Krause	Debbie Dabney, <i>Keswick Hall & Golf Club</i>
2016	Richard G. Johnstone, Jr.	Wilmer Stoneman, III, CAE	Lisa MacArthur	
2015	Rick Eisenman	Cassie White	Denise Creasman	Houston Pettus, <i>Omni Richmond Hotel</i>
2014	Stephanie Peters, CAE	Danny Mitchell, AAI, AAI-M*	Susan Holland	
2013	Steve Akridge	Dean A. Lynch, CAE	Bob Hudson	Carolyn Blanchard, <i>Colonial Williamsburg</i>
2012	Robert Bradshaw, Jr., MAM	Maureen Dingus, CAE	Tim Stacer, CMP	Howard Feiertag, CHA, CMP, CHME <i>Pamplin College of Business, Virginia Tech</i>
2011	Michael J. O'Connor, CAE	Robert M. Ramsey, CAE	Michele Moker	Don Ryder, <i>The Homestead</i>
2010	Dick Covert, Jr., CAE	Sue Goldman, CAE, RCE	Gus A. Shelton, III	Kristi Reynolds, <i>Wintergreen Resort</i>
2009	Steve Morrisette, CAE	Kathleen Bozis, CAE	Blanche Powell	Jeff Winters, <i>Golden Horseshoe Golf Club</i>
2008	Dave Phillips, CAE	Tracie Grady	Jason Whitt	Jimmy Haynes, <i>Ramada Plaza Richmond West</i>
2007	David Norman, MBA	Keith Cheatham	Tom Spong	
2006	Donna Pugh Johnson	Jan Morehead, CAE	Jolene (Butler) Boatright	
2005	John R. Broadway		Andrew Mann	
2004	William H. Baxter		Susan Bowerman	Carmela Bills, <i>VA General Assembly</i>
2003	Judy M. Smith, CMP		W.K. "Kim" Beachum	
2002	William P. Elwood		Robert Hayes	
2001	James Campbell*		Joanne Tripp	Pete Sheffey, <i>Martha Washington Inn</i>
2000	Michael D. Ward		Dennis Flannery	Woodrow Pettus, <i>The Homestead</i>
1999	John W. MacIroy, CAE		Harriet Harris	Carlos Wilson, <i>The Cavalier Hotel</i>
1998	Richard Daugherty, CAE		Missie Marks	
1997	Peter Easter, CAE		Jeff Ford, CMP	
1996	James C. Stutts, CAE		Kelly Burd-Adams	
1995	Mark Singer		Sally Noona, CMP	
1994	J. Carlton Courter, III		Timothy H. Thomas, CHME	
1993	Ted L. Smith, CAE		Rick Eisenman	
1991	Sumpter T. Priddy, Jr.*			
1990	Elsie Reamy, CAE*			
1989	Charlie F. Finley, CAE			
1988	James F. Duckhardt, CAE			*deceased
1987	E. D. Catterton*			
1986	J. Randy Bush, IOM			
1985	David G. Ottaway, CAE			
1984	Thomas M. Berry, CAE			
1983	Herbert Clegg*			
1982	Shockley D. Gardner, Jr.*			
1981	Mark W. Sours, CAE*			
1980	Jeff D. Smith, Jr., CAE*			



The Awards of Excellence are awarded annually to members of VSAE who are the embodiment of professionalism and high integrity. They are recognized by their peers as professionals and leaders, and provide invaluable leadership and service to VSAE. To find out more and to nominate someone, go to vsae.org/awards-of-excellence.

BENEFITS OF MEMBERSHIP



CONNECT AND ENGAGE

- **Networking Receptions with Luncheon or Breakfast** – Held in conjunction with the Seminar Series. The networking reception and meal are free, provided you register by the deadline.
- **Shared Interest Groups (SIGs)** – Member-led forums for peers to share information and best practices, as well as create ongoing dialogue and networking opportunities. Included with dues!
- **Awards Luncheon & Silent Auction** – Held the first Friday in December, this is the most popular event of the year! It includes networking and recognition of industry leaders.
- **Membership Directory & Resource Guide** – Access to member information and a resource guide of meeting venues and association service providers.
- **eList** – Executive members can quickly and easily email all members with questions or important information.

LEARN AND GROW

VSAE is an approved provider of CAE credit and tracks individual credits based on attendance at education sessions. See page 12 for more information about the CAE credential.

ANNUAL EVENTS

- **Virginia Political Outlook** (January) – Dr. Bob Holsworth gives his annual presentation on the upcoming General Assembly session and other political news of the day.
- **Meeting Planner Summit** (March) – This two-day conference includes content on nearly every aspect of planning an association event, resources to improve your planning team’s productivity, and best practices on successful processes and strategies for planning events.
- **Annual Conference** (May) – This three-day event is about helping you and your association be the best. The conference includes keynote speakers, breakout sessions, Shared Interest Group (SIG) meetings, and memories to last a lifetime.
- **AMC Summit** (July) – This event is aimed at helping AMC owners, senior leaders, and staff tackle unique challenges to their industry, better serve their clients, and further develop themselves as association leaders.
- **SIG-a-Palooza** (August) – Held virtually over two days, each Shared Interest Group (SIG) meets separately to allow you to attend multiple meetings and experience a SIG to which you may never have been.
- **CEO & Senior Staff Retreat** (September) – This exclusive two-day event for association CEOs and other senior staff leaders is packed with great educational content focused on equipping you to lead your association now and into the future.



- **Fall Conference & Expo** (October) – This two-day conference includes a keynote, breakouts, and a tradeshow with exhibitors from across the Commonwealth and beyond for association professionals as well as corporate and government meeting planners.

CAE Study Group – Facilitated 9-week study sessions for executives sitting for the CAE exam. Offered twice a year, prior to the May and December exams. Included with dues (\$175 value)!

Association Leadership Virginia (ALV) – Cohort-style program aiming to develop leaders for the Commonwealth’s association management industry.

Career Headquarters – Available for job seekers and employers. Free local job posting for members (\$75 value).

STAY INFORMED

Search the Website (vsae.org) – Manage your membership, download articles and resources, register for events, search the online directory, and track your CAE hours.

Read Association Press and eNews – Stay current on pertinent issues, trends, events, member achievements, and association activities. The newsletter is mailed to you 11 times throughout the year and eNews arrives in your email inbox twice a month.

Follow Us –



facebook.com/VirginiaSAE/



twitter.com/vsae



linkedin.com/company/vsae



GET INVOLVED

Volunteer for a Committee/Task Force – Help advance VSAE’s strategic initiatives and enhance VSAE programs and services.

Be a SIG Leader – Organize and lead the meetings in collaboration with staff.

Serve Your Community – Participate in activities and initiatives that support Virginia’s communities and charities.

Be A Content Leader – Share your expertise or experiences in the association industry by presenting at a VSAE event or SIG meeting or writing an article for *Association Press*.

Be a Mentor – Give a warm welcome to new members specifically assigned to you. Invite them to events, introduce them to fellow members, and help them navigate their first year in VSAE.

VALUE OF THE CAE DESIGNATION



Founded in 1960 by ASAE: The Center for Association Leadership, the Certified Association Executive (CAE) credential is designed to elevate professional standards, enhance individual performance, and designate association professionals who demonstrate the knowledge essential to the practice of association management.

Becoming a Certified Association Executive shows a commitment to the profession of association management. As a CAE, you commit yourself to lifelong learning and an ongoing pursuit of knowledge in the association management profession.

VSAE is a CAE Approved Provider. In general, our educational programs meet the requirements for fulfilling the professional development requirements to earn or maintain the CAE credential. Every program we offer that qualifies for CAE credit will clearly identify the number of CAE credits granted for full participation, and we will maintain records in our online database of your participation in accord with CAE policies. For more information about the CAE credential or Approved Provider program, please visit whatiscae.org.

CAE STUDY GROUPS

VSAE offers a facilitated CAE Study Group as a member benefit. The study group is offered on an as needed basis in the early fall for the December exam and late winter for the May exam. Learn more and register at vsae.org/cae-information.

CERTIFIED ASSOCIATION EXECUTIVES

Jennifer Alluisi	Tom Hardiman	Helen Mosher	Rebecca Snead
Brian Bender	Katie Hellebush	Elizabeth Nelson	Wilmer Stoneman
Connie Bruce	Amy Hewett	Linda Newsom-McCurdy	Jim Stutts
Sheryl Chasse	Eileen Johnson	Lisa Noon	Linda Taliaferro
Corey Clayborne	Michelle Jones Clark	Mike O'Connor	Cari Thomas
Laura Cobb	Diana Kane	Meg Palumbo	Jennifer Thomas
Alison Cockrell	Bailey Kasten	Susan Park	Craig Toalson
Kris Cook	Samantha Kenny	Whitney Perkins	Tanya Tolpegin
Dean J. D'Ambrosi	Christina Lewellen	Stephanie Peters	Emily Walker
Ellen Davenport	Dean Lynch	Frank Peterson	Molly Wash
Ann Davison	Carter Lyons	Gail Phillips	Jennifer Watson
Maureen Dingus	Sarah Mattes Marshall	Kathy Rabalais	Megan Williams
Phyllis Errico	Ray Mattes	Bob Ramsey	Steven Williams
Michelle Ewing	Shannon McCabe	Mike Reitelbach	Frank Wilton
Kelli Gaudreau	Whitney Meyerhoeffer	Debra Riggs	Rebecca Woodring
Rhea George	Tara Modisett	Brandon Robinson	Steve Yeakel
Heather Greenwell	Terry Monroe	Meagan Roloff	Pete Zimek
Kelly Ann Gull	Sonnia Montemayor	Michelle Runge	

THANK YOU TO OUR 2023 PARTNERS

PRESIDENT'S CLUB



BENEFACTOR



SUPPORTER

Caesars Virginia GlueUp Hampton Convention & Visitors Bureau Hilton Virginia Beach Oceanfront The Hotel Roanoke & Conference Center	Jamestown Yorktown Foundation Massanutten Resort Minuteman Press Glen Allen Norfolk Waterside Marriott Sheraton Norfolk Waterside Hotel
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PATRON

DoubleTree by Hilton Williamsburg Great Wolf Lodge The Greenbrier GrowthZone Hilton Richmond Downtown Hilton Richmond Hotel & Spa Short Pump	Hotel Madison & Shenandoah Valley Conference Center Independence Golf Club Lynchburg Office of Economic Development & Tourism Newport News Tourism NoviAMS	Omni Charlottesville Hotel Omni Richmond Hotel Renaissance Portsmouth-Norfolk Waterfront Hotel Richmond Region Tourism Sheraton Norfolk Waterside Hotel The Virginian Hotel
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VSAE PARTNER PROGRAM

VSAE's Partner Program creates more value for those Associate members actively engaged and financially committed to promoting their product or services to VSAE members. Partner packages are completely customizable so you can pick and choose how you want to connect with the VSAE membership.

Benefits to being a VSAE Partner:

- Increase your brand exposure and generate more business.
- Gain exclusive access to VSAE's Executive members.
- Enjoy year-round engagement opportunities.
- Receive special recognition at VSAE events, online, and in VSAE publications.
- Know that your support helps ensure a strong association community.
- And so much more...

For more information about the VSAE Partner Program, visit vsae.org/partner-program, or contact **Terry Monroe** at **(804) 249-2234** or email terry@vsae.org.

SEMI-RETIRED AND LIFETIME MEMBERS

SEMI-RETIRED

BOB RAMSEY, CAE

2704 Cottage Cove Drive
Henrico, VA 23233
(804) 814-9350
bob@bobramsey.org

LIFETIME

WALTER AYERS

1980 Lauderdale Drive, Apt. 102
Henrico, VA 23238
(804) 517-8930
walterlynn@gmail.com

BILL BAXTER

1220 Balustrade Boulevard, #4B
Richmond, VA 23226
(804) 334-0803
whbaxternook@gmail.com

TOM BERRY

14143 Abrahams Lane
Midlothian, VA 23114
(804) 423-2511
tomberry41@icloud.com

GEORGE BRUNER, JR., CMP

3412 Gwynns Place
Glen Allen, VA 23060
(804) 270-6170
brunerga@verizon.net

RANDY BUSH, IOM

7411 Glastonburg Drive
Mechanicsville, VA 23116
(804) 746-2973
bush7411@comcast.net

ROBIN BYRD WILFONG

2503 Bucknell Lane
Maidens, VA 23102
(804) 543-6374
rbp3355@hotmail.com

PETE CLENDENIN

P.O. Box 125
Hallieford, VA 23068
(804) 725-1930
carsonclen@gmail.com

DICK COVERT, JR.

Consultant
Master Pools Guild
713 N. Courthouse Road, Suite 201
Richmond, VA 23236
(804) 741-7081
dick@masterpoolsguild.com

DICK DAUGHERITY, III

112 Flintlock Drive
South Chesterfield, VA 23834
(804) 337-0560
daugher1@comcast.net

BRENDA FINLEY, CMP

1900 Lauderdale Drive – CH202
Henrico, VA 23238
(804) 521-9611
bmfinley58@gmail.com

RALPH L. FRYE

9981 Mill Pond Run
Toano, VA 23168
(757) 566-8605
ralphlfrye@gmail.com

BARRY HAWKINS

10831 Weybridge Road
Chester, VA 23836
(804) 748-4519
iambh@comcast.net

GREG HICKS

1525 Fayette Road
Manakin-Sabot, VA 23103
(804) 241-4633
gregorykhicks@gmail.com

BARBARA HOMILLER, MBA

13640 Solstice Close
Midlothian, VA 23113
(804) 347-6083
blh0825@gmail.com

PAUL HOWE

12401 Stone Horse Court
Glen Allen, VA 23059
(804) 366-7748
paulrussellhowe@gmail.com

DONNA JOHNSON

8189 Flannigan Mill Road
Mechanicsville, VA 23111
804-338-2478
sjjdpj@gmail.com

RICHARD G. JOHNSTONE, JR.

12400 Queensgate Road
Midlothian, VA 23114
(804) 363-2938
richardgjohnstonejr@gmail.com

HUGH KEOGH

3402 Sarsen Court
Midlothian, VA 23113
(804) 357-5250
hughkinc@live.com

LARRY LAND

105 Old Carrollton Road
North Chesterfield, VA 23236
(804) 314-6001
lland2307@gmail.com

JOANN McELMURRAY

12 Loblolly Lane
Hilton Head Island, SC 29926
(540) 588-4564
mcelmurr5@aol.com

JAN MOREHEAD

12020 Middlewood Terrace
Midlothian, VA 23113
(804) 347-5000
janmore3@gmail.com

DAVID OTTAWAY

2395 Tribble Lane
Goochland, VA 23063
(804) 874-1934
davidg.ottaway@gmail.com

GLENDA PARRISH

1008 Quail Run Drive
Edenton, NC 27932
(804) 405-1405
gbpjcp@gmail.com

JONATHAN SHOUSE

11109 Sithean Way
Henrico, VA 23233
(804) 543-2051
jshouse1819@gmail.com

MARK SINGER

5233 Monument Avenue, Unit 2A
Richmond, VA 23226
(804) 241-6919
marksinger100@gmail.com

JIM STUTTS

2415 Bel Bridge Court
Midlothian, VA 23113
(804) 347-5368
cjstutts@verizon.net

FRANCES WAGNER

6505 Legacy Park Drive
Mechanicsville, VA 23111
(804) 651-2202
blueyes10@comcast.net

DURONT WALTON, JR.

1507 West Avenue
Richmond, VA 23220
(804) 212-6589
waltondd@icloud.com

MIKE WARD

11312 Deephaven Court
Henrico, VA 23233
(804) 310-2980
m.ward7@verizon.net

VSAAE
— VIRGINIA SOCIETY OF —
ASSOCIATION EXECUTIVES

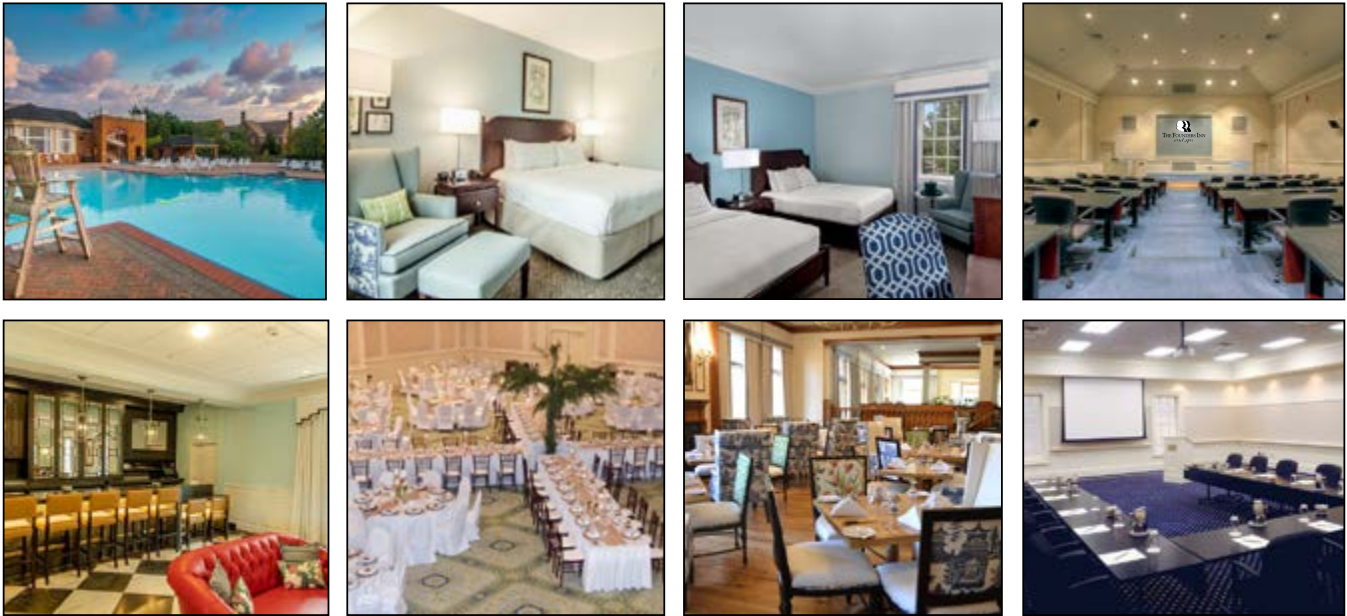
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Association Briefings

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EXECUTIVE MEMBERS

A

**LAMEES ABOURAHMA, MBA,
MMATH, BSC**
Executive Director
Recruitment Process
Outsourcing Association
14621 Charter Walk Place
Richmond, VA 23114
(804) 638-4448
lamees@rpoassociation.org
rpoassociation.org

STEVE AKRIDGE
Executive Director
VA Automotive Association
P.O. Box 13428
Richmond, VA 23225
(804) 739-1400
sakridge@vaauto.org
vaauto.org

MARCHELLE ALBERTSON
Director of Communications
and Membership
American Council of Engineering
Companies of Virginia
8600 Mayland Drive
Richmond, VA 23294
(804) 447-2171
malbertson@acecva.org
acecva.org

JENNIFER ALLUISI, CAE
Account Executive
Custom Management Group
154 Hansen Road, Suite 201
Charlottesville, VA 22911
(434) 971-4788
jalluisi@custommanagement.com
custommanagement.com

ERIKA ALMSTEAD
VP of MLS Compliance
and Member Services
Richmond Association of REALTORS
8975 Three Chopt Road
Richmond, VA 23229
(804) 422-5003
ealmstead@rarealtors.com
rarealtors.com

MELISSA ANDREWS
President & Chief Executive Officer
LeadingAge Virginia
4201 Dominion Boulevard, Suite 100
Glen Allen, VA 23060
(804) 965-5500
melissa@leadingagevirginia.org
leadingagevirginia.org

MICHAEL ARCENEUX
Principal
Arceneaux Co
1313 10th Street NW
Washington, DC 20001
(202) 271-5261
michael@arceneaux.co
arceneaux.co

AMANDA ARNOLD
Marketing Specialist
VA Society of CPAs
4309 Cox Road
Glen Allen, VA 23060
(804) 612-9411
aarnold@vscpa.com
vscpa.com

B

SHEILA BAILEY
Executive Director
VA Council of Administrators
of Special Education
5409 Silver Fox Court
Prince George, VA 23875
(804) 931-5589
sheilabaileyvcase@gmail.com
vacase.org

JERRY L. BALDWIN
Executive Director
VA Association of Independent
Specialized Education Facilities
4905 Dickens Road, Suite 202
Richmond, VA 23230
(804) 307-5930
jerrylbaldwin@gmail.com
vaisef.org

PAUL BATTAGLIA, AIA
Executive Vice President
American Institute of Architects–VA
P.O. Box 2626
Chesterfield, VA 23832
(757) 355-1103
pbattaglia@aiava.org
aiava.org

DALE BENNETT
President & Chief Executive Officer
VA Trucking Association
4821 Bethlehem Road, Suite 101
Richmond, VA 23230
(804) 355-5371
dbennett@vatrucking.org
vatrucking.org

JEREMY BENNETT
Director of Intergovernmental Affairs
VA Association of Counties
1207 E. Main Street, Suite 300
Richmond, VA 23219
(804) 343-2510
jbennett@vaco.org
vaco.org

LINDSAY BORGE
Vice President of Events
VA Chamber of Commerce
919 E. Main Street, Suite 900
Richmond, VA 23219
(804) 237-1453
l.borge@vachamber.com
vachamber.com

PHILIP BOYKIN
President & Chief Executive Officer
VA Beer Wholesalers Association
17 E. Cary Street
Richmond, VA 23219
(804) 783-2655
phil.boykin@vbwa.org
vbwa.org

KATIE BOYLE
Director of Government Affairs
VA Association of Counties
1207 E. Main Street, Suite 300
Richmond, VA 23219
(804) 788-6652
kboyle@vaco.org
vaco.org

EXECUTIVE MEMBERS

ROBERT BRADSHAW, JR., MAM
President & Chief Executive Officer
Independent Insurance Agents
of Virginia, Inc.
8600 Mayland Drive
Richmond, VA 23294
(804) 747-9300
rbradshaw@iiav.com
iiav.com

DON BRAGG, CIC, CPCU, CPIA
Director of Membership & Marketing
Independent Insurance Agents
of Virginia, Inc.
8600 Mayland Drive
Richmond, VA 23294
(804) 747-9300
dbragg@iiav.com
iiav.com

COLLEEN BRILEY
Director of Meeting & Events
Eisenman & Associates, Inc.
213 Windsor Woods Court
Virginia Beach, VA 23452
(804) 297-3170
colleen@eameetings.com
eameetings.com

JOHN BROADWAY
Legislative Advisor
Organization Management Group
8100 Three Chopt Road, Suite 226
Richmond, VA 23229
(804) 310-5700
jrb8080@yahoo.com
lsgteam.com

JANET BROOKING
Executive Director
DRIVE SMART Virginia
720 Moorefield Park Drive, Suite 201
Richmond, VA 23236
(804) 929-6117
janet.brooking@drivesmartva.org
drivesmartva.org

TIFFANY BROWN
Program Assistant
VA Master Naturalist
Program, Virginia Tech
242 Cheatham Hall (MC0324)
310 W. Campus Drive
Blacksburg, VA 24061
(540) 505-1813
tiffany.brown@vt.edu
virginiamasternaturalist.org

CONNIE BRUCE, CAE
Director of Operations
& Member Services
VA Council of CEOs
1500 Mactavish Avenue
Richmond, VA 23230
(804) 360-2644
connie@vaceos.org
vaceos.org

BRANDON BURTON
Director of Continuing Education
VA, MD, DE Association of
Electric Cooperatives
4201 Dominion Boulevard, Suite 101
Glen Allen, VA 23060
(804) 346-3344
bburton@vmdaec.com
vmdaec.com

REBECCA BUTLER, MSW, CFRE
Vice President of Marketing,
Communications and Development
VA Association of Free
and Charitable Clinics
1801 Libbie Avenue, Suite 104
Richmond, VA 23226
(804) 340-3434
rbutler@vafreeclinics.org
vafreeclinics.org

MEREDITH CAMPBELL
Member Services Manager
VA Council of CEOs
1500 Mactavish Avenue
Richmond, VA 23230
(804) 385-7154
meredith@vaceos.org
vaceos.org

CHRISSY CANNADAY, MPA
Executive Director
VA Society of Eye Physicians
& Surgeons
2924 Emerywood Parkway, Suite 202
Richmond, VA 23294
(804) 261-9890
ccannaday@vaeyemd.org
vaeyemd.org

MATT CARPENTER
Director of Meetings & Conventions
Ruggles Service Corporation
2209 Dickens Road
Richmond, VA 23230
(804) 282-0062
mattc@societyhq.com
rugglesamc.com

SHERYL CHASSE, CPIA
Association Executive –VA, DC, and NC
Professional Insurance Agents
Association of VA/DC
1059 Technology Park Drive
Glen Allen, VA 23059
(804) 564-2141
sheryl@piavadc.com
piavadc.com

NATASHA CHERNAULT
Director of Finance and Administration
American Council of Engineering
Companies of Virginia
8600 Mayland Drive
Richmond, VA 23294
(804) 447-2057
nchernault@acecva.org
acecva.org

MICHELLE JONES CLARK, CAE, CMP
Senior Manager,
Convention & Meetings
VA Farm Bureau Federation
P.O. Box 27552
Richmond, VA 23261
(804) 290-1729
michelle.clark@vafb.com
vafb.com

TRENTON CLARK, PE
President
VA Asphalt Association
7814 Carousel Lane, Suite 310
Richmond, VA 23294
(804) 288-3169
tclark@vaasphalt.com
vaasphalt.org

COREY CLAYBORNE, FAIA, CAE
Senior Vice President of
Knowledge + Practice
American Institute of Architects
1525 Montessori Terrace
Charlottesville, VA 22911
(804) 677-0463
coreyclayborne@aia.org
aia.org

LAURA COBB, CAE
Innovation and Engagement Director
VA Society of CPAs
4309 Cox Road
Glen Allen, VA 23060
(804) 612-9441
lcobb@vscpa.com
vscpa.com

ALISON COCKRELL, CAE
Principal, Director of Operations
Custom Management Group
154 Hansen Road, Suite 201
Charlottesville, VA 22911
(434) 971-4788 x688
acockrell@custommanagement.com
custommanagement.com

KIMBERLY CONDON
Executive Director
Product Liability Advisory Council, Inc.
1850 Centennial Park Drive, Suite 510
Reston, VA 20191
(703) 259-6556
kcondon@plac.com
plac.com

SEAN CONNAUGHTON
President & Chief Executive Officer
VA Hospital & Healthcare Association
P.O. Box 31394
Richmond, VA 23294
(804) 965-1352
sconnaughton@vhha.com
vhha.com

CHRISTI CONNORS
Associate Director
Easter Associates, Inc.
9 South 12th Street, 2nd Floor
Richmond, VA 23219
(804) 643-4433
christi.connors@easterassociates.com
easterassociates.com

COREY CONNORS
Executive Director
VA Forestry Association
3808 Augusta Avenue
Richmond, VA 23230
(804) 278-8733
cconnors@vaforestry.org
vaforestry.org

KRIS COOK, CAE
Chief Executive Officer
National Affordable Housing
Management Association
400 N. Columbus Street, Suite 203
Alexandria, VA 22314
(703) 683-8630
kris.cook@nahma.org
nahma.org

NIKIESHA COSBY
Association Manager
National Center for State Courts
300 Newport Avenue
Williamsburg, VA 23185
(757) 259-1591
ncosby@ncsc.org
ncsc.org

MICAH COST
Chief Executive Officer
PQA
5911 Kingstowne Village Parkway
Alexandria, VA 22315
(615) 351-8056
mcost@pqaalliance.org
pqaalliance.org

BERGITA E. COTRONEO, FACMPE
Deputy Chief Executive Officer & EVP
Alliance for Academic
Internal Medicine
330 John Carlyle Street, Suite 610
Alexandria, VA 22314
(703) 341-4540
bcotroneo@im.org
im.org

TYLER CRADDOCK
Vice President of Government Affairs
Organization Management Group
8100 Three Chopt Road, Suite 226
Richmond, VA 23229
(804) 673-5684
tcraddock@managegroup.com
managegroup.com

JENNY CRITTENDEN
President and CEO
Retail Alliance
838 Granby Street
Norfolk, VA 23510
(757) 455-9395
jcrittenden@retailalliance.com
retailalliance.com

SARAH CRONIN
Corporate & Educational
Support Coordinator
Ruggles Service Corporation
2209 Dickens Road
Richmond, VA 23230
(804) 929-2937
sarah@societyhq.com
societyhq.com

KELSEY CROSTON
Vice President of Programs
& Communications
Richmond Association of REALTORS
8975 Three Chopt Road
Richmond, VA 23229
(443) 942-3134
kcroston@rarealtors.com
rarealtors.com

BETSY CROWELL, CTP
(804) 402-5240
betsymoyers7@hotmail.com

DEAN J. D’AMBROSI, CAE
Executive Vice President
Character.org
21123 Brookside Lane
Sterling, VA 20165
(732) 616-0270
deanjdambrosi@gmail.com
character.org

EXECUTIVE MEMBERS

EXECUTIVE MEMBERS

ELLEN DAVENPORT, PHD, CAE

Associate Vice Chancellor
VA Community College System
300 Arboretum Place, Suite 200
Richmond, VA 23236
(804) 819-4969
edavenport@vccs.edu
vccs.edu

ALLY DAVIS

Communications & Events Coordinator
Associated General Contractors
of Virginia
11950 Nuckols Road
Glen Allen, VA 23059
(804) 364-5504 x234
ally@agcva.org
agcva.org

ANN DAVISON, CAE

Director, Board Operations
National Restaurant Association
9519 Barcellona Court
Fairfax, VA 22031
(571) 389-5716
anndavison123@gmail.com
restaurant.org

PATRICIA DEWEY

Manager of Communications
National Alliance of State
Pharmacy Associations
2530 Professional Road, Suite 202
Richmond, VA 23235
(804) 285-4431
tdewey@naspa.us
naspa.us

THOMAS DICK

Consultant
Municipal Electric Power
Association of Virginia
1108 E. Main Street, Suite 1200
Richmond, VA 23219
(804) 387-1197
tad_govern@msn.com
mepav.org

ALI DiGUARDO, AHWD

Director of Marketing
& Communications
Charlottesville Area Association
of REALTORS
550 Hillsdale Drive
Charlottesville, VA 22901
(434) 817-2396
ali@caar.com
caar.com

JULIE DIME

Vice President of Government Affairs
VA Hospital & Healthcare Association
P.O. Box 31394
Richmond, VA 23294
(804) 297-3550
jdime@vhha.com
vhha.com

MAUREEN DINGUS, CAE

Chief Operating Officer
VA Society of CPAs
4309 Cox Road
Glen Allen, VA 23060
(804) 612-9407
mdingus@vscpa.com
vscpa.com

HEIDI DIX

Senior Vice President of Policy
VA Association of Health Plans
1111 E. Main Street, Suite 910
Richmond, VA 23219
(804) 648-8466
heidi@vahp.org
vahp.org

GORDON DIXON

Executive Vice President
VA Transportation
Construction Alliance
620 Moorefield Park Drive, Suite 120
Richmond, VA 23236
(804) 516-1057
gordon@vtca.org
vtca.org

RYAN DUNN

Executive Director
VA Dental Association
3460 Mayland Court, Suite 110
Richmond, VA 23233
(804) 523-2191
dunn@vadental.org
vadental.org

E

KATE EACHO

Learning Event Specialist
VA Society of CPAs
4309 Cox Road
Glen Allen, VA 23060
(804) 908-7946
keacho@vscpa.com
vscpa.com

KATHLEEN EARLY

Corporate Secretary
VA Farm Bureau Federation
P.O. Box 27552
Richmond, VA 23261
(804) 290-1022
kathleen.early@vafb.com
vafarmbureau.org

RICK EISENMAN

Founder
Eisenman & Associates, Inc.
2924 Emerywood Parkway, Suite 202
Richmond, VA 23294
(804) 249-2233
rick@eameetings.com
eameetings.com

ZACH EISENMAN

Chief Executive Officer
Eisenman & Associates, Inc.
2924 Emerywood Parkway, Suite 202
Richmond, VA 23294
(804) 249-2241
zach@eameetings.com
eameetings.com

PHYLLIS ERRICO, JD, CAE

General Counsel
VA Association of Counties
1207 E. Main Street, Suite 300
Richmond, VA 23219
(804) 305-5250
perrico@vaco.org
vaco.org

EMILY EVOLA

Director of Member
Experience and Events
Home Builders Association of Virginia
1051 E. Cary Street, Suite 1400
Richmond, VA 23219
(804) 643-2797 x1
emily@hbav.com
hbav.com

MICHELLE EWING, CAE

Director, Member and
Volunteer Engagement
AGC of America
2300 Wilson Boulevard, Suite 300
Arlington, VA 22201
(703) 999-2532
michelle.ewing@agc.org
agc.org

F

LUCY FIREBAUGH

Communications and
Membership Specialist
Association of Consulting Foresters
376 McLaws Circle, Suite 1A
Williamsburg, VA 23185
(703) 548-0990
lucy@acf-foresters.org
acf-foresters.org

TIGRE FORTUNE

Member Relations Specialist
VA Asphalt Association
7814 Carousel Lane, Suite 310
Richmond, VA 23294
(804) 802-2907
tfortune@vaasphalt.com
vaasphalt.com

EXECUTIVE MEMBERS

RACHEL FOUTZ

Event Specialist, Convention
and Meetings
VA Farm Bureau Federation
P.O. Box 27552
Richmond, VA 23261
(804) 290-1035
rachel.foutz@vafb.com
vafb.com

G

VALERIE GARDNER, CMP, CGMP

Meetings Manager
National Center for State Courts
300 Newport Avenue
Williamsburg, VA 23185
(757) 259-1571
vgardner@ncsc.org
ncsc.org

KATHARINE GARNER, CMP

Vice President, Education
and Communications
VA Association of Community Banks
7204 Glen Forest Drive, Suite 101
Richmond, VA 23226
(804) 673-8250
kgarner@vacb.org
vacb.org

JEANETTE GASS, CAP, CNP, DES

Senior Program Manager
Global Engagement at ICMA
777 North Capitol Street, NE
Suite 500
Washington, DC 20002
(847) 431-1594
jgaida89@gmail.com
icma.org

KELLI GAUDREAU, CAE

Director of Operations
VA Beer Wholesalers Association
17 E. Cary Street
Richmond, VA 23219
(804) 783-2655
kelli.gaudreau@vbwa.org
aapor.org

RHEA GEORGE, CAE

Senior Director, Member Education
American Institute of Architects
2201 W. Broad Street, Suite 207
Richmond, VA 23220
(804) 237-1768
rheageorge@aia.org
aia.org

TALYA GEORGE

Executive Director
VA Veterinary Medical Association
3801 Westerre Parkway, Suite D
Henrico, VA 23233
(804) 346-2611
talya@vvma.org
vvma.org

AMY GILBODY

Director of Meetings
VA Association of Defense Attorneys
13409 Shelbourne Drive
Henrico, VA 23233
(804) 402-6788
agilbody@vada.org
vada.org

LAURA GIVENS

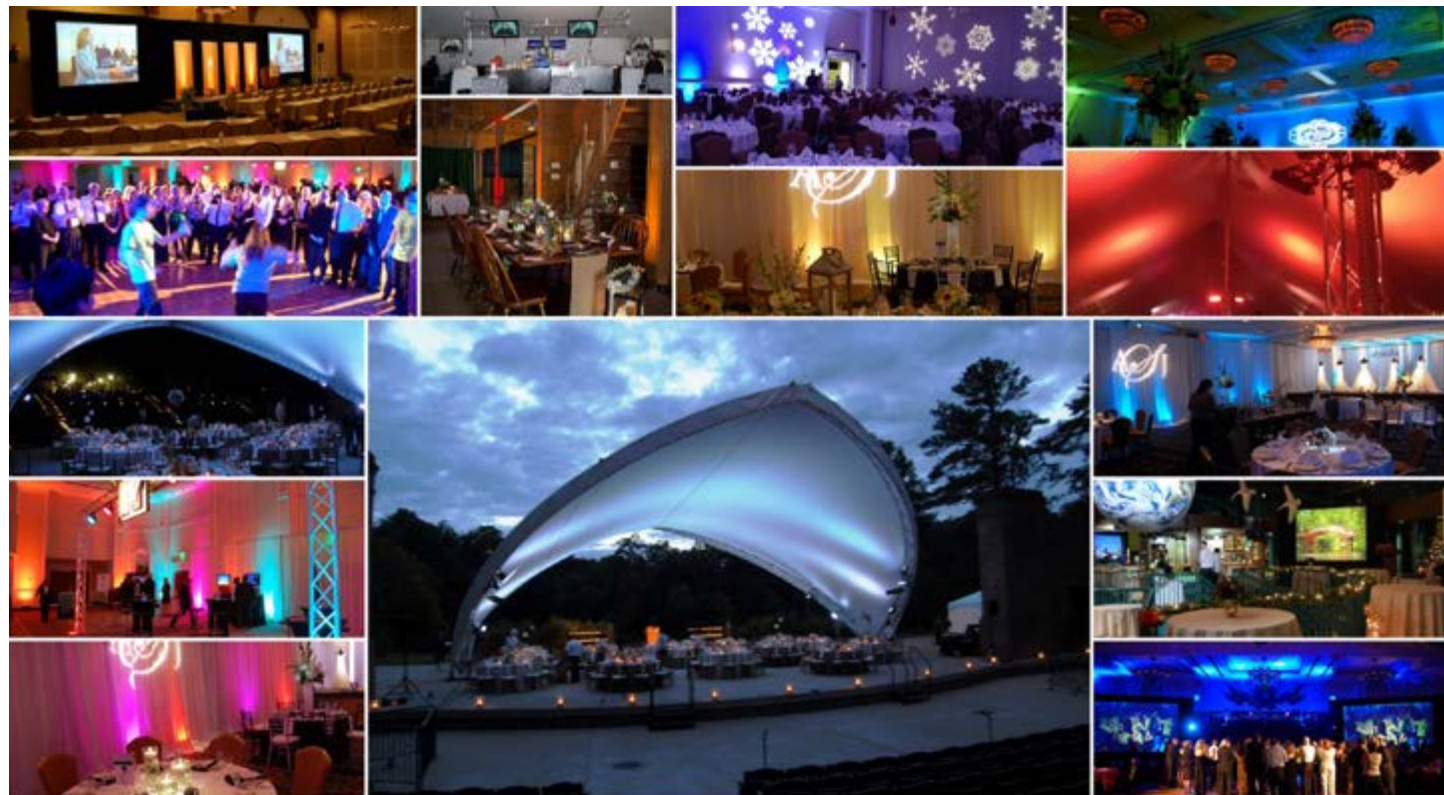
Director of Legislative and Public Policy
VA Dental Association
3460 Mayland Court, Suite 110
Richmond, VA 23233
(804) 523-2185
givens@vadental.org
vadental.org

TOWNLEY GOLDSMITH-RAY

Executive Director
Richmond Society for
Human Resource Management
P.O. Box 31851
Richmond, VA 23294
(804) 482-7131 x1
tgoldsmith-ray@richmondshrm.org
richmondshrm.org

RICHARD GORDON

Learning & Member Services Director
VA Society of CPAs
4309 Cox Road
Glen Allen, VA 23060
(804) 612-9443
rgordon@vscpa.com
vscpa.com



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EXECUTIVE MEMBERS

DOUG GRAY

Executive Director
VA Association of Health Plans
1111 E. Main Street, Suite 910
Richmond, VA 23219
(804) 347-2831
dgray@vahp.org
vahp.org

JENNIFER GRAY

District Manager
Associated General
Contractors of Virginia
11950 Nuckols Road
Glen Allen, VA 23059
(757) 675-6418
jennifer@agcva.org
agcva.org

HEATHER GREENWELL, CAE

President
Greenwell & Greenwell Association
Management, LLC
P.O. Box 2873
Mechanicsville, VA 23116
(804) 502-1044
heather@ggam-llc.com
ggam-llc.com

RACHEL GRESHAM

Executive Director
VA Soybean Association
P.O. Box 923
Goochland, VA 23063
(804) 466-1693
rachel.gresham@vasoybean.com
vasoybean.com

PAM GROVE

Meetings & Membership Associate
Unified Virginia
Chiropractic Association
P.O. Box 15
Afton, VA 22920
(540) 932-3100
pgrove@virginiachiropractic.org
virginiachiropractic.org

RANDY GRUMBINE, MBA, MLA

Executive Director
VA Manufactured and Modular
Housing Association
8413 Patterson Avenue
Richmond, VA 23229
(804) 750-2500
randy@vammha.org
vammha.org

KELLY ANN GULL, CAE

Director of Learning
National Society of
Professional Engineers
1420 King Street
Alexandria, VA 22314
(703) 684-2856
kgull@nspe.org
nspe.org

CATHY GUSKE

Member Services Director
American Institute of Architects-VA
2201 W. Broad Street, Suite 207
Richmond, VA 23220
(804) 239-5789
cguske@aiava.org
aiava.org

H

JUDY HACKLER

Executive Director
VA Assisted Living Association
P.O. Box 71266
Henrico, VA 23255
(804) 332-2111
jhackler@valainfo.org
valainfo.org

JENNIFER HAIRE, CMP

Director of Association
& Conference Services
National Center for State Courts
300 Newport Ave
Williamsburg, VA 23185
(703) 282-8506
jhaire@ncsc.org
ncsc.org

KATE HANGER

Executive Director
VA Victim Assistance Network
P.O. Box 71704
Henrico, VA 23255
(804) 331-4057 x102
kate.hanger@vanetwork.org
vanetwork.org

TOM HARDIMAN, CAE

Partner
Hardiman-Williams, LLC
285 Hydraulic Ridge Road, Suite 6
Charlottesville, VA 22901
(434) 996-4685
tom@hardimanwilliams.com
hardimanwilliams.com

KEITH HARE

President & Chief Executive Officer
VA Health Care Association
2112 W. Laburnum Avenue, Suite 206
Richmond, VA 23227
(804) 212-1693
keith.hare@vhca.org
vhca.org

SANDRA HARRINGTON, MPA

6120 Bills Road
Mineral, VA 23117
(540) 205-9104
redroc26@aol.com

ERIC HASH, RCE

Chief Executive Officer
Harrisonburg-Rockingham
Association of REALTORS
2050 Pro Pointe Lane
Harrisonburg, VA 22801
(540) 810-1688
eric@hrar.com
hrar.co

ROBBIE HEACOCK

Associate Director
Stringfellow Management Group
2331 Rock Spring Road
Forest Hill, MD 21050
(410) 340-2293
robbie@stringfellowgroup.net
stringfellowgroup.net

EXECUTIVE MEMBERS

HANNAH HEDDEN

Education & Training/Communications
VA Bankers Association
4490 Cox Road
Glen Allen, VA 23060
(804) 690-6262
hhedden@vabankers.org
vabankers.org

KATIE HELLEBUSH, CAE

President
Hellebush Consulting, LLC
P.O. Box 3632
North Chesterfield, VA 23235
(804) 901-8785
katie@hellebushconsulting.com
hellebushconsulting.com

JULIA HENDERSON

Membership & Marketing Director
VA Society of CPAs
4309 Cox Road
Glen Allen, VA 23060
(804) 612-9451
jhenderson@vscpa.com
vscpa.com

JORDAN HENDLER

President
Admin Concepts, Inc.
P.O. Box 3007
Mechanicsville, VA 23116
(804) 396-0195
jordan@admin-concepts.net
admin-concepts.net

AMY HEWETT, CAE

Vice President of Strategy
& Communications
VA Health Care Association
2112 W. Laburnum Avenue, Suite 206
Richmond, VA 23226
(804) 212-1691
amy.hewett@vhca.org
vhca.org

STEWART HINCKLEY

President & Chief Executive Officer
Ruggles Service Corporation
2209 Dickens Road
Richmond, VA 23230
(804) 565-6307
stewart@societyhq.com
rugglesamc.com

JULIE HITT

Corporate & Educational
Support Coordinator
Ruggles Service Corporation
2209 Dickens Road
Richmond, VA 23230
(804) 565-6326
julie@societyhq.com
rugglesamc.com

ELIZABETH HOBBS

Chief Legal and Policy Officer
VA Sheriffs’ Association
901 E. Byrd Street, Suite 1301
Richmond, VA 23219
(804) 225-7152
ehobbs@virginiasheriffs.org
vasheriff.org

ALLYN HODGINS

Director of Membership
VA Association of Health Plans
1111 E. Main Street, Suite 910
Richmond, VA 23219
(804) 648-8466 x3
allyn@vahp.org
vahp.org

KIM HSIEH

Manager, Education
and Special Projects
National Alliance of
State Pharmacy Associations
2530 Professional Road, Suite 202
Richmond, VA 23235
(804) 285-4431
khsieh@naspa.us
naspa.us

DORAN HUTCHINSON

Vice President of Member
Services & Education
VA Health Care Association
2112 W. Laburnum Avenue, Suite 206
Richmond, VA 23227
(804) 339-0965
doran.hutchinson@vhca.org
vhca.org

JAMES HUTZLER

Government Relations Associate
VA Association of Counties
1207 E. Main Street, Suite 300
Richmond, VA 23219
(804) 343-2503
jhutzler@vaco.org
vaco.org

SHANNON JACOBS

Director of Communications
VA Dental Association
3460 Mayland Court, Suite 110
Richmond, VA 23233
(804) 523-2186
jacobs@vadental.org
vadental.org

MARTINA JAMES

President & Owner
Bellatrix Consulting Group
24 E. Cary Street, Suite 100
Richmond, VA 23219
(540) 809-7505
martina@bellatrixcg.com
bellatrixcg.com

CHRISTY JENKINS

Associate Director
Easter Associates, Inc.
9 S. 12th Street, 2nd Floor
Richmond, VA 23219
(804) 643-4433
christy.jenkins@easterassociates.com
easterassociates.com

DIANE JONES

Senior Manager, Finance
& Administration
VA Society of CPAs
4309 Cox Road
Glen Allen, VA 23060
(804) 612-9415
djones@vscpa.com
vscpa.com

K

DIANA KANE, CAE

Program Manager, Education
American Industrial
Hygiene Association
134 Burnell Place SE
Leesburg, VA 20175
(703) 727-7702
dianakane6@gmail.com
aiha.org

BAILEY KASTEN, CAE, ICE-CPP

Executive Director
VA Recreation and Park Society
6372 Mechanicsville Turnpike, Suite 109
Mechanicsville, VA 23111
(202) 454-7501
bailey@vrps.com
vrps.com

BO KEENEY, JR.

President
The Keeney Group, Inc.
P.O. Box 29069
Henrico, VA 23242
(804) 643-0312
bkeeney04@yahoo.com
keeneygroup.com

JILL KELLY

Director of Finance
VA Dental Association
3460 Mayland Court, Suite 110
Richmond, VA 23233
(804) 523-2183
jkelly@vadental.org
vadental.org

SAMANTHA KENNY, CAE

Government Affairs Manager
Richmond Association of REALTORS
8975 Three Chopt Road
Richmond, VA 23229
(804) 422-5027
skenny@rarealtors.com
rarealtors.com

SIRENA KESTNER

Association Manager
National Center for State Courts
300 Newport Avenue
Williamsburg, VA 23185
(757) 630-4449
skestner@ncsc.org
ncsc.org

LIDA KHODABAKHSHI

Controller
Academy of Managed Care Pharmacy
8370 Greensboro Drive, #303
McLean, VA 22102
(703) 717-1401
lida.khodabakhshi@gmail.com
amcp.org

TALLEY KING

Senior Manager, Marketing
VA Society of CPAs
4309 Cox Road
Glen Allen, VA 23060
(804) 612-9403
tking@vscpa.com
vscpa.com

KEVIN KOWAR, CIC, AU

Association Executive
Professional Insurance Agents
Association of VA/DC
1059 Technology Drive
Glen Allen, VA 23059
(804) 486-4218
kevin@piavadc.com
piavadc.com

L

LAURA LAKE

Associate Director
Easter Associates, Inc.
250 W. Main Street, Suite 100
Charlottesville, VA 22902
(434) 977-3716
laura.lake@easterassociates.com
easterassociates.com

RAY LAMURA

President
VCTA - Broadband
Association of Virginia
1111 E. Main Street, Suite 802
Richmond, VA 23219
(804) 339-9388
rlamura@vcta.com
vcta.com

BRIAN LAWRENCE

Director of Business Development
Association Headquarters
4916 Falkirk Mews
Williamsburg, VA 23188
(703) 870-9812
brianlawrence@protonmail.com
associationheadquarters.com

JOE LERCH

Director of Local Government Policy
VA Association of Counties
1207 E. Main Street, Suite 300
Richmond, VA 23219
(804) 343-2506
jlerch@vaco.org
vaco.org

CHRISTINA LEWELLEN, MBA, CAE

Executive Director
Association of Technology
Leaders in Independent Schools
4 Weems Lane, #257
Winchester, VA 22601
(888) 502-8547
christina@theatlis.org
theatlis.org

DEBBI LITTLE

Director of Professional
Development & Programs
and Executive Director for VAIA
Independent Insurance Agents
of Virginia, Inc.
8600 Mayland Drive
Richmond, VA 23294
(804) 747-9300
dlittle@iiaav.com
iiaav.com

EXECUTIVE MEMBERS

EXECUTIVE MEMBERS

PAUL LOGAN
Director of Strategic
Initiatives/Innovation
VA Dental Association
3460 Mayland Court, Suite 110
Richmond, VA 23233
(804) 201-8871
logan@vadental.org
vadental.org

CONNIE LONG
President & Chief Executive Officer
Association Builders
869 Lynnhaven Parkway, Suite 113, #263
Virginia Beach, VA 23452
(757) 412-2664
connie@associationbuilders.com
associationbuilders.com

DEAN LYNCH, CAE
Executive Director
VA Association of Counties
1207 E. Main Street, Suite 300
Richmond, VA 23219
(804) 687-6196
dlynch@vaco.org
vaco.org

PEGGY LYNCH, GRI, RCE
Vice President
Richmond Association of
REALTORS/CVR MLS
8975 Three Chopt Road
Richmond, VA 23220
(804) 514-7463
plynch@rarealtors.com
rarealtors.com

CARTER LYONS, CAE
Director of Communications
Associated General
Contractors of Virginia
11950 Nuckols Road
Glen Allen, VA 23059
(804) 364-5504 x203
carter@agcva.org
agcva.org

WALT LYONS
Vice President, Education & Training
VA Bankers Association
4490 Cox Road
Glen Allen, VA 23060
(804) 819-4746
wlyons@vabankers.org
vabankers.org

JAMIE MACCARONI
Communications & Events Director
Hellebush Consulting, LLC
P.O. Box 3632
North Chesterfield, VA 23235
(804) 901-8785
jamie@hellebushconsulting.com
hellebushconsulting.com

ANDREW MANN
Association Executive
Ruggles Service Corporation
2209 Dickens Road
Richmond, VA 23230
(804) 282-0062
andrew@societyhq.com
rugglesamc.com

SARAH MATTES MARSHALL, CAE
Executive Director
Organization Management Group
8212 Old Bond Court
Chesterfield, VA 23832
(804) 503-1865
sarahmattesmarshall@gmail.com
managegroup.com

KEITH MARTIN
Executive Vice President
& General Counsel
VA Chamber of Commerce
919 E. Main Street, Suite 900
Richmond, VA 23219
(804) 237-1456
k.martin@vachamber.com
vachamber.com

RAY MATTES, CAE
Director Emeritus
Retail Alliance
838 Granby Street
Norfolk, VA 23510
(757) 466-1600
rmattes@retailalliance.com
retail-alliance.com

AMY MAWYER
Vice President, Learning
VA Society of CPAs
4309 Cox Road
Glen Allen, VA 23060
(804) 612-9422
amawyer@vscpa.com
vscpa.com

NICOLE McALLISTER
Association Manager
McGuireWoods Consulting LLC
Gateway Plaza, 800 East Canal Street
Richmond, VA 23219
(804) 304-2344
nmcallister@mwcllc.com
mwcllc.com

SHANNON McCABE, CAE
Executive Director
Association of Consulting Foresters
376 McLaws Circle, Suite 1A
Williamsburg, VA 23185
(703) 548-0990
shannon@acf-foresters.org
acf-foresters.org

PATRICK McCLOUD
Chief Executive Officer
VA Apartment
Management Association
2812 Emerywood Parkway, Suite 231
Richmond, VA 23294
(804) 756-8262
patrick@vamaonline.org
vamaonline.org

SUSAN McCONNELL
Director, Services Corporation
Richmond Academy of
Medicine Services Corp.
2821 Emerywood Parkway, Suite 200
Richmond, VA 23294
804-622-8139
smcconnell@ramdocs.org
ramdocs.org

MONICA McDEARMON
Manager, Communications
& Financial Education
VA Bankers Association
4490 Cox Road
Glen Allen, VA 23060
(804) 819-4743
mmcdearmon@vabankers.org
vabankers.org

SHAWN McLAUGHLIN, AIF
President & CEO
Management Solutions Plus
1300 Piccard Drive, Suite LL 14
Rockville, MD 20850
(703) 684-9222
smclaughlin@msp-amc.com
msp-amc.com

BETH McNAMEE, CPA, SPHR
Vice President, Chief Financial
and Human Resources Officer
VA Hospital & Healthcare Association
4200 Innslake Drive, Suite 203
Glen Allen, VA 23060
(804) 337-5102
bmcnamee@vhha.com
vhha.com

SCOT McROBERTS, MPA, IOM
Executive Director
VA Council of CEOs
1500 Mactavish Avenue
Richmond, VA 23230
(804) 564-9317
smcroberts@vaceos.org
vaceos.org

WHITNEY MEYERHOEFFER, CAE
Director of Communications,
State Chapter Relations
American Mental Health
Counselors Association
6142 Daytona Drive
Richmond, VA 23225
(540) 746-1467
wmeyerhoeffer@amhca.org
amhca.org

JENNIFER MILOTA-BOEHM
Administrative Coordinator II
Syska Hennessy Group
8001 Villa Park Drive, Building C1, 4th Floor
Richmond, VA 23228
(804) 977-3790
jmilotaboehm@syska.com
syska.com

TARA MODISETT, CAE
Executive Director
Alliance for Patient Medication Safety
2530 Professional Road, Suite 200
North Chesterfield, VA 23235
(804) 357-1506
tara@medicationsafety.org
medicationsafety.org

TERRY MONROE, CAE
President, Association
Management Services
Eisenman & Associates, Inc.
2924 Emerywood Parkway, Suite 202
Richmond, VA 23294
(804) 249-2234
terry@eameetings.com
eameetings.com

SONNIA MONTEMAYOR, CAE
Deputy Executive Director
VA Forestry Association
3808 Augusta Avenue
Richmond, VA 23230
(804) 278-8733 x102
smontemayor@vaforestry.org
vaforestry.org

CASEY MOORE
Project Coordinator
American Council of
Engineering Companies of Virginia
8600 Mayland Drive
Richmond, VA 23294
(804) 220-0173
cmoore@acecva.org
acecva.org

JULIE MOORE, CMP
Education & Events Coordinator
VA Assisted Living Association
P.O. Box 71266
Henrico, VA 23255
(804) 332-2111
jmoore@valainfo.org
valainfo.org

SUSAN MOORE, CMP
Executive Assistant
VA Sheriffs' Association
901 E. Byrd Street, Suite 1301
Richmond, VA 23219
(804) 225-7152
smoore@virginiasheriffs.org
vasheriff.org

HELEN MOSHER, CAE
Vice President of
Communications and Membership
Council on Social Work Education
333 John Carlyle Street, Suite 400
Alexandria, VA 22314
(804) 495-5910
hmosher@cswe.org
cswe.org

BRIAN MOSIER
President & Chief Executive Officer
VA, MD, DE Association
of Electric Cooperatives
4201 Dominion Boulevard, Suite 101
Glen Allen, VA 23060
(804) 297-3457
bmosier@vmdaec.com
vmdaec.com

JIM MURPHY
Executive Director / CEO
National Association for
Regulatory Administration
43 Town & Country Drive, Suite 119, #121
Fredericksburg, VA 22405
(888) 674-7052
jimmurphy@naralicensing.org
naralicensing.org

EXECUTIVE MEMBERS

EXECUTIVE MEMBERS

JOHN B. MURRAY, III

Director of Member Services
VA Trucking Association
4821 Bethlehem Road, Suite 101
Richmond, VA 23230
(804) 355-5371
jmurray@vatrucking.org
vatrucking.org

N

ELIZABETH NELSON, CAE

Senior Director of
Communications & Operations
National Alliance of
State Pharmacy Associations
2530 Professional Road, Suite 202
Richmond, VA 23235
(804) 285-4431
enelson@naspa.us
naspa.us

JOHN NEWBY

Chief Executive Officer
VA Biotechnology Association
800 E. Leigh Street, Suite 14
Richmond, VA 23219
(804) 643-6360 x1
john.newby@vabio.org
vabio.org

LINDA NEWSOM-McCURDY, CAE

Senior Director of Learning
VA Society of CPAs
4309 Cox Road
Glen Allen, VA 23060
(804) 612-9421
lnewsom-mccurdy@vscpa.com
vscpa.com

LISA NOON, CAE, RCE

Vice President
Organization Management Group
8100 Three Chopt Road, Suite 226
Richmond, VA 23230
(804) 288-2950
lnoon@managegroup.com
managegroup.com

O

VALERIE O'BRIEN

Executive Director
VA Trial Lawyers Association
919 E. Main Street, Suite 620
Richmond, VA 23219
(804) 343-1143
vobrien@vtla.com
vtla.com

MIKE O'CONNOR, CAE

President & Chief Executive Officer
VA Petroleum, Convenience
& Marketers Association
7275 Glen Forest Drive, Suite 204
Richmond, VA 23226
(804) 282-7534
mike@vpcma.com
vpcma.com

DELANEY OGDEN

Director of Education
American Institute of Architects - VA
P.O. Box 2626
Chesterfield, VA 23832
(804) 239-5789
dogden@aiava.org
aiava.org

CHANDLER OWDOM

VP, Communications & Strategy
VA Bankers Association
4490 Cox Road
Glen Allen, VA 23060
(804) 819-4707
cowdom@vabankers.org
vabankers.org

P

RICHARD PADILLA

Executive Director
National Electrical Contractors
Association, Atlantic Coast Chapter
2510 Grenoble Road
Richmond, VA 23294
(804) 672-2234
richard@accneca.org
accneca.org

SUSAN PARK, CAE

Executive Director
Coastal and Estuarine
Research Federation
4338 Chamberlayne Avenue
Richmond, VA 23227
(804) 381-6658
spark@cerf.science
cerf.science

JENNY PATTERSON

Administrative Coordinator
Ruggles Service Corporation
2209 Dickens Road
Richmond, VA 23230
(804) 565-6347
jenny@societyhq.com
rugglesamc.com

ERIC PAULSON

Executive Director
VA State Dairymen's Association
P.O. Box 29
Bridgewater, VA 22812
(540) 998-3447
eric@vsdaonline.com
vsdaonline.com

DONNA PENDARVIS

Association Executive
Ruggles Service Corporation
2209 Dickens Road
Richmond, VA 23230
(804) 565-6306
donna@societyhq.com
rugglesamc.com

WHITNEY PERKINS, CAE

Assistant Director; Agriculture,
Development & Innovation
VA Farm Bureau Federation
P.O. Box 27552
Richmond, VA 23261
(804) 290-1155
whitney.perkins@vafb.com
vafarmbureau.org

STEPHANIE PETERS, CAE

President & Chief Executive Officer
VA Society of CPAs
4309 Cox Road
Glen Allen, VA 23060
(804) 612-9423
speters@vscpa.com
vscpa.com

FRANK PETERSON, CAE

Executive Director
DECA Inc.
1908 Association Drive
Reston, VA 20191
(703) 860-5000
frank@deca.org
deca.org

GAIL PHILLIPS, CAE

Senior Vice President
Organization Management Group
1403 Greenbrier Parkway, #150
Chesapeake, VA 23320
(757) 286-6533
gphillipsva@cox.net
managegroup.com

RUFUS PHILLIPS

Chief Executive Officer
VA Association of Free
and Charitable Clinics
1801 Libbie Avenue, Suite 104
Richmond, VA 23226
(804) 340-3434
rbutler@vafreeclinics.org
vafreeclinics.org

THOMAS PIGG

Director, Membership and Program
AMC Institute
107 S. West Street, Ste 481
Alexandria, VA 22314
(703) 964-2808
tpigg@amcinstitute.org
amcinstitute.org

DEVON POSSANZA, CMP

Vice President
Easter Associates, Inc.
9 S. 12th Street, 2nd Floor
Richmond, VA 23219
(804) 643-4433
devon.possanza@easterassociates.com
easterassociates.com

GARY POWERS, JR.

Author, Historian, Speaker
GaryPowers.com
P.O. Box 1356
Midlothian, VA 23113
(804) 423-7982
gpowersjr@garypowers.com
garypowers.com

KRISTINA PRESISNER

President
American Council of Engineering
Companies of Virginia
8600 Mayland Drive
Richmond, VA 23294
(804) 477-6573
kpreisner@acecva.org
acecva.org

LINDA PRETLOW

Member Services Coordinator
VA Health Care Association
2112 W. Laburnum Avenue, Suite 206
Richmond, VA 23227
(804) 212-1696
linda.pretlow@vhca.org
vhca.org

ANGELA PURYEAR

Association Coordinator
Ruggles Service Corporation
2209 Dickens Road
Richmond, VA 23230
(804) 282-0062
angela@societyhq.com
rugglesamc.com

Q

GAIL QUEEN

Education & Training Coordinator/
Event Registrar
VA Bankers Association
4490 Cox Road
Glen Allen, VA 23060
(804) 819-4720
gqueen@vabankers.org
vabankers.org

R

KATHY RABALAIS, CAE

Executive Director
VA Water Environment Association
5717 Rolling Creek Place
Glen Allen, VA 23059
(804) 332-5286
kathy.rabalais@vwea.org
vwea.org

BRENT RAWLINGS

Senior Vice President
& General Counsel
VA Hospital & Healthcare Association
P.O. Box 31394
Richmond, VA 23294
(804) 965-1228
brawlings@vhha.com
vhha.com

KRISTEN REID, CMP

Vice President, Education & Training
VA Bankers Association
4490 Cox Road
Glen Allen, VA 23060
(804) 819-4731
kreid@vabankers.org
vabankers.org

RACHEL REIM

Director of Membership & Events
Associated General
Contractors of Virginia
11950 Nuckols Road
Glen Allen, VA 23059
(757) 633-3389
rachel@agcva.org
agcva.org

EXECUTIVE MEMBERS

EXECUTIVE MEMBERS

MIKE REITELBACH, CAE, RCE

President
Organization Management Group
1403 Greenbrier Parkway, Suite 150
Chesapeake, VA 23320
(757) 473-8701
mreitelbach@managegroup.com
managegroup.com

RENEE REYNOLDS

Director of Membership
Engagement & Retail
FBI National Academy Associates, Inc.
FBI Academy, Building 8-102
Quantico, VA 22135
(703) 632-1944
rreynolds@fbinaa.org
fbinaa.org

DEBRA RIGGS, CAE

Executive Director
National Association of
Social Workers, VA Chapter
4860 Cox Road, Suite 200
Glen Allen, VA 23060
(804) 204-1339
driggs.naswva@socialworkers.org
naswva.org

KELLY ROBERTS

Director, Special Programs
VA Farm Bureau Federation
12580 West Creek Parkway
Richmond, VA 23238
(804) 837-6194
kelly.roberts@vafb.com
vafb.com

BRANDON ROBINSON, CAE

Chief Executive Officer
Associated General
Contractors of Virginia
11950 Nuckols Road
Glen Allen, VA 23058
(804) 252-4095
brandon@agcva.org
agcva.org

STEPHANIE ROGERS

Executive Director
The Hampton Roads Utility
& Heavy Contractors Association
5911 Harbour View Boulevard, Suite 220
Suffolk, VA 23435
(757) 439-6601
srogers@hruhca.com
hruhca.com

LAIYA ROLLINS

Manager, Membership
& Workforce Initiatives
LeadingAge Virginia
4201 Dominion Blvd, Suite 100
Glen Allen, VA 23060
(757) 593-9748
laiya@leadingagevirginia.org
leadingagevirginia.org

MEAGAN ROLOFF, CAE

Director of Member
Services & Engagement
National Association
for Gifted Children
1300 I Street NW, Suite 400 E
Washington, DC 20005
(630) 803-3274
meagan.roloff@gmail.com
nagc.org

PAULA ROPELEWSKI

Director, Education and Engagement
LeadingAge Virginia
4201 Dominion Blvd. Suite 100
Glen Allen, VA 23060
(804) 925-2665
paula@leadingagevirginia.org
leadingagevirginia.org

MICHELLE RUNGE, CAE

Director of Chapter Relations
The American Inns of Court
225 Reinekers Lane, Suite 770
Alexandria, VA 22314
(571) 319-4715
mrunge@innsofcourt.org
innsofcourt.org

ELISE RUPINSKI

Director of Marketing & Programs
VA Dental Association
3460 Mayland Court, Suite 110
Richmond, VA 23233
(804) 523-2184
rupinski@vadental.org
vadental.org

VALERIE RUSSELL

Administrative Coordinator
VA Association of Counties
1207 E. Main Street, Suite 300
Richmond, VA 23219
(804) 343-2507
vrussell@vaco.org
vaco.org



AMY SALES, CMP

Vice President
Easter Associates, Inc.
9 S. 12th Street, 2nd Floor
Richmond, VA 23219
(434) 906-1778
amy.sales@easterassociates.com
easterassociates.com

CHRISTINA SANDRIDGE

Executive Vice President
Easter Associates, Inc.
250 W. Main Street, Suite 100
Charlottesville, VA 22902
(434) 326-9815
christina.sandridge@easterassociates.com
easterassociates.com

JEFF SCHMID

Director of Meetings and Conventions
Ruggles Service Corporation
2209 Dickens Road
Richmond, VA 23230
(804) 565-6319
jeff@societyhq.com
societyhq.com

ERIN SCHRAD

Communications Manager
VA Association of Chiefs of
Police & Foundation
880 Technology Park Drive, Suite 100
Glen Allen, VA 23059
(804) 512-5162
erin@vachiefs.org
vachiefs.org

ALLIE JO SHIPMAN, PHARMD, MBA

Senior Director, Policy
& Professional Affairs
National Alliance of
State Pharmacy Associations
2530 Professional Road, Suite 202
Richmond, VA 23235
(803) 257-1818
ajshipman@naspa.us
naspa.us

WILLIAM SILZER

President
VA Society of Tax and
Accounting Professionals
295 Terrie Drive
Sterling, VA 20165
(703) 430-0823
wrsilzer@verizon.net
virginia-accountants.org

KAYLA SINGLETON

Membership Services &
Communications Coordinator
VA Transportation
Construction Alliance
620 Moorefield Park Drive, Suite 120
Richmond, VA 23236
(804) 554-4176
kayla@vtca.org
vtca.org

JEFF SMITH, IV

President
The Smith Companies, LLC
4907 Augusta Avenue
Richmond, VA 23230
(804) 353-2322
jdsiv@smithgroupva.com
smithgroupva.com

REBECCA SNEAD, RPH, CAE, FAPHA

Owner
RS3, LLC
9257 Royal Grant Drive
Mechanicsville, VA 23116
(804) 539-6558
rsnead@naspa.us
naspa.us

ROBYN SORDELETT

Project & Training Coordinator
VA Victim Assistance Network
P.O. Box 71704
Henrico, VA 23255
(203) 858-2471
robyn.sordelett@vanetwork.org
vanetwork.org

MARY SOULIOS

Director of Executive Services
VA, MD, DE Association of
Electric Cooperatives
4201 Dominion Boulevard, Suite 101
Glen Allen, VA 23060
(804) 297-3161
msoulios@vmdaec.com
vmdaec.com

SANDY SPAVONE

Executive Director
Family, Career and
Community Leaders of America, Inc.
13241 Woodland Park Road, Suite 100
Herndon, VA 20171
(703) 716-1300
sspavone@fcclainc.org
fcclainc.org

TOM SPONG

President, Consulting Services
Eisenman & Associates, Inc.
2924 Emerywood Parkway, Suite 202
Richmond, VA 23294
(804) 249-2231
tom@eameetings.com
eameetings.com

HEATHER STAGLIANO, DHSC

Executive Director
Council on Podiatric Medical Education
9312 Old Georgetown Road
Bethesda, MD 20814
(650) 690-6823
hmstagliano@gmail.com
cpme.org

TERESA STARKEY

Vice President of Operations
VA Apartment
Management Association
2812 Emerywood Parkway, Suite 231
Richmond, VA 23294
(804) 756-8262
teresa@vamaonline.org
vamaonline.org

AMAIA STECKER

(202) 964-6832
apstecker@gmail.com

JOYE STEWART

Association Manager
Ruggles Service Corporation
2209 Dickens Road
Richmond, VA 23230
(804) 909-0021
joye@societyhq.com
rugglesamc.com

BETH STOCKNER

Senior Director of Marketing,
Program and Development
Independent Petroleum
Association of America
18548 Repass Street
Abingdon, VA 24211
(276) 608-8224
bstockner@ipaa.org
ipaa.org

WILMER STONEMAN, III, CAE

Vice President of Agriculture,
Development & Innovation
VA Farm Bureau Federation
P.O. Box 27552
Richmond, VA 23261
(804) 347-5764
wilmer.stoneman@vafb.com
vafarmbureau.org

EXECUTIVE MEMBERS

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KAREN SURMACEWICZ

Senior Vice President of Membership
Management and Investor Engagement
VA Chamber of Commerce
919 E. Main Street, Suite 900
Richmond, VA 23219
(804) 339-7612
k.surmacewicz@vachamber.com
vachamber.com

BIKUBUSYO SYMPHORIEN, CEO

President
Centre de Recherche Jurisconsulte
1021 Arligton Boulevard, Apt. 1209
Arlington, VA 22209
(571) 550-1093
basymphorien@crjurisconsulte.org
crjurisconsulte.org

T

LINDA TALIAFERRO, CAE

Chief Operating Officer
Association of Schools and
Programs of Public Health
1615 L Street NW, Suite 510
Washington, DC 20036
(202) 849-8305
ltaliaferro@aspvh.org
aspvh.org

ABBY TAMMEN

Chief Executive Officer
Charlottesville Area
Association of REALTORS
550 Hillsdale Drive
Charlottesville, VA 22901
(434) 531-0215
abby@caar.com
caar.com

ANNE TAYLOR

Membership &
Communications Coordinator
VA Forestry Association
3808 Augusta Avenue
Richmond, VA 23230
(804) 278-8733 x105
ataylor@vaforestry.org
vaforestry.org

ERIC TERRY

President
VA Restaurant, Lodging
& Travel Association
5101 Monument Avenue, Suite 206
Richmond, VA 23230
(804) 288-3065
eric@vrlta.org
vrlta.org

CARI THOMAS, CAE

Chief Executive Officer
Coast Guard Mutual Assistance
1005 N. Glebe Road, Suite 220
Arlington, VA 22207
(703) 498-8381
cari.thomas@cgmahq.org
cgmahq.org

CLARK THOMAS, CAE

(423) 509-5164
clarkdthomas@gmail.com

JENNIFER THOMAS, CAE

Executive Director
Organization Management Group
8100 Three Chopt Road, Ste 226
Richmond, VA 23229
(804) 625-7896
jthomas@managegroup.com
managegroup.com

CRAIG TOALSON, CAE, IOM

Chief Executive Officer
Home Builders Association of Virginia
1051 E. Cary Street, Suite 1400
Richmond, VA 23219
(804) 929-7438
ctoalson@hbav.com
hbav.com

NATALIE TOLER, IOM

VP of Meetings, Education
& Membership & PAC
VA Auto Dealers Association
P.O. Box 5407
Richmond, VA 23220
(804) 545-3035
ntoler@vada.com
vada.com

TANYA TOLPEGIN, MBA, CAE

Chief Executive Officer
American Medical
Informatics Association
9714 Flint Hill Court
Vienna, VA 22181
(703) 597-4080
tanyatolpegin@gmail.com
amia.org

ALLISON TRAVIS

Principal
Custom Management Group
154 Hansen Road, Suite 201
Charlottesville, VA 22911
(434) 971-4788
atravis@custommanagement.com
custommanagement.com

KENDALL TYREE, PH.D.

Executive Director
VA Association of Soil
& Water Conservation Districts
7308 Hanover Green Drive, Suite 100
Mechanicsville, VA 23111
(804) 559-0324
kendall.tyree@vaswcd.org
vaswcd.org

U

TIMOTHY UNRUH, PHD, PE, CEM,
LEED-AP

Executive Director
National Association of
Energy Service Companies
5913 Oakland Park Drive
Burke, VA 22015
(517) 337-4056
timothy.unruh@naesco.org
naesco.org

V

JORDAN VALLERGA, CMP

Meetings & Events Manager
Eisenman & Associates, Inc.
2924 Emerywood Parkway, Suite 202
Richmond, VA 23294
(804) 249-2238
jordan@eameetings.com
eameetings.com

EXECUTIVE MEMBERS

KARIE WALKER

Director of Programs
and Development
VA Association of Counties
1207 E. Main Street, Suite 300
Richmond, VA 23219
(804) 343-2504
kwalker@vaco.org
vaco.org

MOLLY WASH, CAE

Academic & Diversity Outreach Director
VA Society of CPAs
4309 Cox Road
Glen Allen, VA 23060
(804) 612-9417
mwash@vscpa.com
vscpa.com

JENNIFER WATSON, CAE

Membership Manager
Society of American Foresters
3703 Little River Drive
Fredericksburg, VA 22408
(540) 455-4007
jwatson@safnet.org
safnet.org

KELSEA WATSON

Director of Marketing and Events
Association of Technology
Leaders in Independent Schools
4 Weems Lane, #257
Winchester, VA 22601
(888) 502-8547 x703
kelsea@theatlis.org
theatlis.org

SUZANNE WELSH-AGNEW

Program and Event Specialist
Medical Society of Virginia
2924 Emerywood Parkway, Suite 300
Richmond, VA 23294
(804) 353-2721
swelsh@msv.org
msv.org

DANIEL WHITEHEAD

Account Executive
Stringfellow Management Group
2227 Carter Road, SW
Roanoke, VA 24015
(443) 640-1059 x1289
daniel@stringfellowgroup.net
stringfellowgroup.net

BRUCE WHITEHURST

President & Chief Executive Officer
VA Bankers Association
4490 Cox Road
Glen Allen, VA 23060
(804) 241-3223
bwhitehurst@vabankers.org
vabankers.org

ANGIE WIER

Chief Operating Officer
FBI National Academy Associated, Inc.
FBI Academy Bldg 8-102
Quantico, VA 22135
(703) 632-1923
awier@fbinaa.org
fbinaa.org

JON WILLIAMS

Executive Vice President
Easter Associates, Inc.
9 S. 12th Street, 2nd Floor
Richmond, VA 23219
(434) 906-1779
jonathan.williams@easterassociates.com
easterassociates.com

MEGAN WILLIAMS, CAE, CMP

Deputy Director
VA Sheriffs' Association
901 E. Byrd Street, Suite 1301
Richmond, VA 23219
(804) 225-7152
mwilliams@virginiasheriffs.org
vasheriff.org

EXECUTIVE MEMBERS

SONYA N. WILLIAMS

Director of Member Services
and Events
Virginia Agribusiness Council
9323 Midlothian Turnpike, Suite T
Richmond, VA 23235
(804) 643-3555
sonya@va-agribusiness.org
va-agribusiness.org

STEVEN WILLIAMS, CAE

Partner
Hardiman-Williams, LLC
285 Hydraulic Ridge Road, Suite 6
Charlottesville, VA 22901
(434) 202-8180
steven@hardimanwilliams.com
hardimanwilliams.com

CLIFF WILLIAMSON

Executive Director
VA Agribusiness Council
9323 Midlothian Turnpike, Suite T
Richmond, VA 23235
(804) 643-3555
cliff@va-agribusiness.org
va-agribusiness.org

JEFFREY WILLIAMSON, MED

Senior Vice President of
Education and Member Services
American Medical
Informatics Association
545 Summerford Lane
Crozet, VA 22932
(301) 657-1291 x111
jeff@amia.org
amia.org

LYNN WISMAN

Assistant to ED/Director of Board Relations
VA Dental Association
3460 Mayland Court, Suite 110
Richmond, VA 23233
(804) 523-2190
wisman@vadental.org
vadental.org

TOM WITT

Engineer Director
VA Transportation
Construction Alliance
620 Moorefield Park Drive, Suite 120
Richmond, VA 23236
(804) 330-3312
tom@vtca.org
vtca.org

REBECCA WOODRING, CAE

Executive Director
Organization Management Group
1403 Greenbrier Parkway, Suite 150
Chesapeake, VA 23320
(757) 761-7624
rwoodring@managegroup.com
managegroup.com

KALEY WRESCH

Project & Data Manager
VA Victim Assistance Network
P.O. Box 71704
Henrico, VA 23255
(804) 331-4057
kaley.wresch@vanetwork.org
vanetwork.org

MEGAN WYMAN

Director of Continuing
Education & Meeting Planner
VA Dental Association
3460 Mayland Court, Suite 110
Richmond, VA 23233
(804) 523-2193
wyman@vadental.org
vadental.org

STEVE YEAKEL, CAE

President & Chief Executive Officer
VA Association of Community Banks
7204 Glen Forest Drive, Suite 101
Richmond, VA 23226
(804) 673-8250
syeakel@vacb.org
vacb.org

MICHELLE YOON

Manager of Operations
National Association
of Energy Service Companies
1667 K Street, NW, Suite 700
Washington, DC 20006
(202) 822-0952
michelle.yoon@naesco.org
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L

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Laiya Rollins
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PHARMACY ASSOCIATIONS**
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Kim Hsieh
Elizabeth Nelson, CAE
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REGULATORY ADMINISTRATION**
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Michelle Yoon

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SOCIAL WORKERS, VA CHAPTER**
Debra Riggs, CAE

**NATIONAL CENTER
FOR STATE COURTS**
Nikiesha Cosby
Valerie Gardner, CMP, CGMP
Jennifer Haire, CMP
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**NATIONAL ELECTRICAL
CONTRACTORS ASSOCIATION,
ATLANTIC COAST CHAPTER**
Richard Padilla

**NATIONAL RESTAURANT
ASSOCIATION**
Ann Davison, CAE
Haley VanderMeer

**NATIONAL SOCIETY OF
PROFESSIONAL ENGINEERS**
Kelly Ann Gull, CAE

O

**ORGANIZATION
MANAGEMENT GROUP ✱**
John Broadway
Tyler Craddock
Sarah Mattes Marshall, CAE
Lisa Noon, CAE, RCE
Gail Phillips, CAE
Mike Reitelbach, CAE, RCE
Jennifer Thomas, CAE
Rebecca Woodring, CAE

✱ = Association Management Company

EXECUTIVES BY ORGANIZATION

P

PQA
Micah Cost

**PRODUCT LIABILITY ADVISORY
COUNCIL, INC.**
Kimberly Condon

**PROFESSIONAL INSURANCE
AGENTS ASSOCIATION OF
VIRGINIA & DISTRICT OF COLUMBIA**
Sheryl Chasse, CPIA
Kevin Kowar, CIC, AU

R

**RECRUITMENT PROCESS
OUTSOURCING ASSOCIATION**
Lamees Abourahma, MBA, MMath, B.Sc.

RETAIL ALLIANCE
Jenny Crittenden
Ray Mattes, CAE

**RICHMOND ACADEMY OF
MEDICAL SERVICES CORP.**
Susan McConnell

**RICHMOND ASSOCIATION
OF REALTORS**
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Kelsey Croston
Samantha Kenny, CAE
Peggy Lynch, GRI, RCE

**RICHMOND SOCIETY FOR
HUMAN RESOURCE
MANAGEMENT**
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RS3, LLC
Rebecca Snead, RPh, CAE, FAPhA

RUGGLES SERVICE CORPORATION✱
Matt Carpenter
Sarah Cronin
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Julie Hitt
Andrew Mann
Jenny Patterson
Donna Pendarvis
Angela Puryear
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S

SMITH COMPANIES, LLC, THE ✱
Jeff Smith, IV

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AMERICAN FORESTERS**
Jennifer Watson, CAE

**STRINGFELLOW
MANAGEMENT GROUP**
Robbie Heacock
Daniel Whitehead

SYSKA HENNESSY GROUP
Jennifer Milota-Boehm

U

**UNIFIED VIRGINIA
CHIROPRACTIC ASSOCIATION**
Pam Grove

V

VA AGRIBUSINESS COUNCIL
Sonya Williams
Cliff Williamson

**VA APARTMENT
MANAGEMENT ASSOCIATION**
Patrick McCloud
Teresa Starkey

VA ASPHALT ASSOCIATION
Trenton Clark, PE
Tigre Fortune

**VA ASSISTED LIVING
ASSOCIATION**
Judy Hackler
Julie Moore, CMP

**VA ASSOCIATION OF CHIEFS
OF POLICE & FOUNDATION**
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**VA ASSOCIATION OF
COMMUNITY BANKS**
Katharine Garner, CMP
Steve Yeakel, CAE

VA ASSOCIATION OF COUNTIES
Jeremy Bennett
Katie Boyle
Phyllis Errico, JD, CAE
James Hutzler
Joe Lerch
Dean Lynch, CAE
Valerie Russell
Karie Walker

**VA ASSOCIATION OF
DEFENSE ATTORNEYS**
Amy Gilbody

**VA ASSOCIATION OF FREE
AND CHARITABLE CLINICS**
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Rufus Phillips

**VA ASSOCIATION
OF HEALTH PLANS**
Heidi Dix
Doug Gray
Allyn Hodgins

**VA ASSOCIATION OF
INDEPENDENT SPECIALIZED
EDUCATION FACILITIES**
Jerry L. Baldwin

**VA ASSOCIATION OF SOIL &
WATER CONSERVATION DISTRICTS**
Kendall Tyree, Ph.D.

VA AUTO DEALERS ASSOCIATION
Natalie Toler, IOM

VA AUTOMOTIVE ASSOCIATION
Steve Akridge

VA BANKERS ASSOCIATION
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Walt Lyons
Monica McDearmon
Chandler Owdom
Gail Queen
Kristen Reid, CMP
Bruce Whitehurst

EXECUTIVES BY ORGANIZATION

**VA BEER
WHOLESALE ASSOCIATION**
Philip Boykin
Kelli Gaudreau, CAE

**VA BIOTECHNOLOGY
ASSOCIATION**
Frank Wilton, CAE, IOM
John Newby

VA CHAMBER OF COMMERCE
Lindsay Borge
Keith Martin
Karen Surmacewicz

**VA COMMUNITY
COLLEGE SYSTEM**
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**VA COUNCIL OF
ADMINISTRATORS OF
SPECIAL EDUCATION**
Sheila Bailey

VA COUNCIL OF CEOS
Connie Bruce, CAE
Meredith Campbell
Scot McRoberts, MPA, IOM

VA DENTAL ASSOCIATION
Ryan Dunn
Laura Givens
Shannon Jacobs
Jill Kelly
Paul Logan
Elise Rupinski
Lynn Wisman
Megan Wyman

VA FARM BUREAU FEDERATION
Michelle Jones Clark, CAE, CMP
Kathleen Early
Rachel Foutz
Whitney Perkins, CAE
Kelly Roberts
Wilmer Stoneman, III, CAE

VA FORESTRY ASSOCIATION
Corey Connors
Sonnica Montemayor, CAE
Anne Taylor

VA HEALTH CARE ASSOCIATION
Keith Hare
Amy Hewett, CAE
Doran Hutchinson
Linda Pretlow

**VA HOSPITAL & HEALTHCARE
ASSOCIATION**
Sean Connaughton
Julie Dime
Beth McNamee, CPA, SPHR
Brent Rawlings

VA LIBRARY ASSOCIATION
Lisa Varga

**VA MANUFACTURED AND
MODULAR HOUSING
ASSOCIATION**
Randy Grumbine, MBA, MLA

**VA, MD, DE ASSOCIATION OF
ELECTRIC COOPERATIVES**
Brandon Burton
Brian Mosier
Mary Soulios
Andrew Vehorn

**VA MASTER NATURALIST
PROGRAM, VIRGINIA TECH**
Tiffany Brown

**VA PETROLEUM, CONVENIENCE
& MARKETERS ASSOCIATION**
Mike O'Connor, CAE

**VA RECREATION AND
PARK SOCIETY**
Bailey Kasten, CAE, ICE-CPP

**VA RESTAURANT, LODGING &
TRAVEL ASSOCIATION**
Eric Terry

VA SHERIFFS ASSOCIATION
Elizabeth Hobbs
Susan Moore, CMP
Megan Williams, CAE, CMP

VA SOCIETY OF CPAS
Amanda Arnold
Laura Cobb, CAE
Maureen Dingus, CAE
Kate Eacho
Richard Gordon
Julia Henderson
Diane Jones
Talley King
Amy Mawyer
Linda Newsom-McCurdy, CAE
Stephanie Peters, CAE
Emily Walker, CAE
Molly Wash, CAE

**VA SOCIETY OF EYE
PHYSICIANS & SURGEONS**
Chrissy Cannaday, MPA

**VA SOCIETY OF TAX AND
ACCOUNTING PROFESSIONALS**
William Silzer

VA SOYBEAN ASSOCIATION
Rachel Gresham

**VA STATE DAIRYMEN'S
ASSOCIATION**
Eric Paulson

**VA TRANSPORTATION
CONSTRUCTION ALLIANCE**
Gordon Dixon
Kayla Singleton
Tom Witt

VA TRIAL LAWYERS ASSOCIATION
Valerie O'Brien

VA TRUCKING ASSOCIATION
Dale Bennett
John B. Murray, III

**VA VETERINARY
MEDICAL ASSOCIATION**
Talya George

EXECUTIVES BY ORGANIZATION

VA VICTIM ASSISTANCE NETWORK
Kate Hanger
Robyn Sordelett
Kaley Wresch

**VA WATER ENVIRONMENT
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A

AMERICAN AV
8005 Haute Court
Springfield, VA 22150
(703) 573-6910
aavevents.com

Brendon Winters
Vice President of
Business Development
(703) 795.8684
bwinters@americanav.com

**ARLINGTON CONVENTION
AND VISITORS SERVICE**
1100 N. Glebe Road, Suite 1500
Arlington, VA 22201
(800) 296-7996
stayarlington.com

Portia Conerly
Director of Sales
(703) 228-0873
pconerly@arlingtonva.us

ASSET PROTECTION GROUP
14021 Charter Park Drive
Midlothian, VA 23114
(804) 423-7700
(800) 644-9840
apgroupinc.com

Monty Dise
President
(804) 423-7700
mdise@apgroupinc.com

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Heather Buss, CHSE
Vice President, Sales
(202) 887-7028
hbuss@alhi.com

B

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associationbriefings.com

Frank Humada
Chief Business Development Officer
202-849-0950
frank@associationbriefings.com

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Brooke Driver
Director of Sales and Marketing
(540) 712-0605
brooke.driver@blackburn-inn.com

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Holly Hoover
Senior Sales Manager
(434) 972-2233
hhoover@boarsheadresort.com

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Williamsburg, VA 23185
(757) 229-4386
buschgardens.com

Lynn Fisher
Catering & Group Sales Manager
(757) 253-3145
lynn.fisher@buschgardens.com

C

CAESARS VIRGINIA
1100 West Main Street
Danville, VA 24541
(609) 226-1851
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Wendy Baten
Property Sales Manager
(609) 226-1851
batenw@caesars.com

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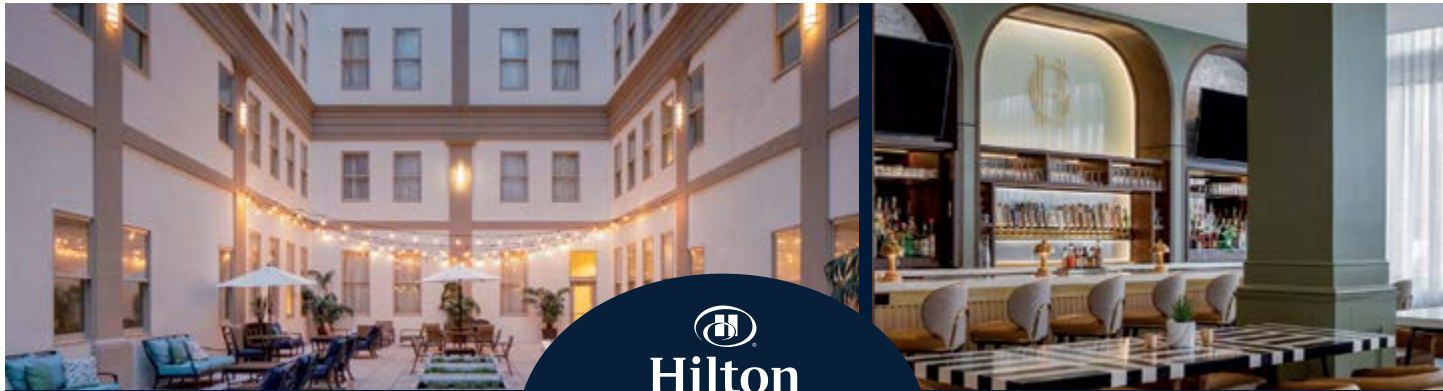
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Justin Beale
Vice President of Sales & Marketing
(757) 937-4209
Justin.Beale@cavalierresortvb.com

Priscilla Monti
Sr. Sales Manager / Associations
(757) 353-2683
priscilla.monti@cavalierresortvb.com

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Teresa Lamb
Sales Manager
(434) 972-4138
tlamb@albemarle.org

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(757) 382-6411
valenciamoore@cityofchesapeake.net

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vamathews@fredericksburgva.gov

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Jessica Williams
Sales & Marketing Manager
(540) 332-3865
williamsjb@ci.staunton.va.us

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Juan Ayala
Assistant Director of Sales
(757) 220-7457
jayala@cwf.org

Brittany Rice
Director of Hotel Sales
(757) 565-8884
brice@cwf.org

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Director of Sales
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(804) 780-2015
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Development Strategist
(919) 452-7437
dshepley@designhammer.com

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Marlys Harris
Director of Sales & Marketing
(757) 437-2016
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Nicole Cox
Vice President of Sales
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Melissa Osborne
Event Sales Manager
(804) 698-0682
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Brad Eure
President
(434) 981-3962
brad@eureconsulting.com

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Sue Abramowicz
General Manager
(860) 882-0003
sue@demersexpo.com

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Virginia Beach, VA 23464
(757) 366-5721
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Brandon Ball
Sales Manager
(757) 366-5721
brandon.ball@foundersinn.com

Carrie Holmes
Group Sales Manager
(757) 366-5721
carrie.holmes@foundersinn.com

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2371 Carl D. Silver Parkway
Fredericksburg, VA 22401
(540) 548-9240
fredericksburgconventioncenter.com

Marlene Camp
General Manager
(540) 548-9240
mcamp@fred-center.com

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Vanessa McAllister
Director of Sales
(540) 678-4700
vanessa@wyndhamwinchester.com

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Mary Kelly, CMP
Director of Sales and Marketing
(757) 390-2552
mary.kelly@glasslighthotel.com

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Mervin Weha
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(888) 218-1354
mervin.whea@glueup.com

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Jamie Ridgeway
Sales Manager
(585) 203-4874
jridgeway@greatwolf.com

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Michael Meyers, CVE
General Manager
(804) 783-7311
mmeyers@greaterrichmondcc.com

Quiana Smack
Director of Catering Sales, ARAMARK
(804) 783-7300
qsmack@greaterrichmondcc.com

Blaine Scalard
General Manager, ARAMARK
(804) 783-7304
bscalard@greaterrichmondcc.com

Tom Uphold
Director of Sales & Marketing
(804) 783-7300 x7335
tuphold@greaterrichmondcc.com

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Lori Leib, CMP
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(757) 728-5317
lori.leib@hamptoncvb.com

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(757) 315-1610
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Venessa Johnson
Sales Manager
(757) 315-1619
venessa.johnson@thehrcc.com

Eric Nealy
General Manager
(757) 315-1638
enealy@thehrcc.com

Samantha Snead
Director of Sales & Events
(757) 315-2200
ssnead@thehrcc.com

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Ilene Lerner
Vice President
Business Development & Marketing
(703) 289-9038
ilerner@hbp.com

HIGHLANDER, THE

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Tara Talerico
Sales Manager
(216) 296-2135
tara.talerico@highlanderradford.com

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Brent Woodyard
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(434) 817-2383
brent@caar.com

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Annette Vanstory
Senior Sales Manager
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avanstory@hiltonalexandriamc.com

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I

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100 E. Main Street
Norfolk, VA 23510

(757) 763-6200
themainnorfolk.com

Doug Barger
Senior Sales Manager
(757) 763-6231
doug.barger@themainnorfolk.com

Laurie Campbell
Director of Sales & Marketing
(757) 763-5730
laurie.campbell@themainnorfolk.com

HILTON RICHMOND DOWNTOWN

501 E. Broad Street
Richmond, VA 23219

(804) 727-2112
richmonddowntown.hilton.com

Melissa Gillette
Association Sales
(804) 727-2111
melissa.gillette@hilton.com

Tim Stacer, CRME, CMP
Director of Sales & Marketing
(804) 727-2112
tim.stacer@hilton.com

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Casey Burnett
Area Association Sales Manager
(757) 213-2324
casey.burnett@hiltonvb.com

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3900 Atlantic Avenue
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(757) 428-1711
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Courtney Edelblute
Director of Sales
(757) 419-3664
cedelblute@coastalha.com

HOLIDAY INN TANGLEWOOD-ROANOKE

4468 Starkey Road
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(540) 774-4400
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Tracey Westling
General Manager
(540) 767-6454
tracey@hitwva.com

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Staunton, VA 24401

(540) 885-4848
hotel24south.com

Kristina Arbogast
Director of Sales & Marketing
(540) 245-8211
kristina.arbogast@hotel24south.com

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Kristi Saunders
Regional Sales Manager
(804) 514-0433
ksaunders@dpmhotels.com

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(540) 985-5900
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Matt Polansky
Sales Manager
(540) 524-8081
matt.polansky@hotelroanoke.com

J

INDEPENDENCE GOLF CLUB

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Midlothian, VA 23113

(804) 536-9628
independencegolfclub.com

Drew Clements
Director of Business Development
(804) 601-8607
drew@playigc.com

Ryan MacAulay
Event Manager & Marketing Assistant
(804) 536-9628
ryanm@playigc.com

INN AT BLACKSTONE

707 4th Street
Blackstone, VA 23824

(202) 805-2324
innatblackstone.com

Dianna Lester
Director of Sales
(804) 605-3548
dlester@kalyanhospitality.com

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Regional Sales Manager
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Randy Cummins
Chief Operating Officer
(757) 342-2502
randy@jravs.com

ASSOCIATE MEMBERS

JAMESTOWN-YORKTOWN FOUNDATION

P.O. Box 1607
Williamsburg, VA 23187
(757) 253-4838
jyfmuseums.org

Joan Heikens
Senior Sales & Promotions Manager
(757) 253-4345
joan.heikens@jyf.virginia.gov

JEFFERSON HOTEL, THE

101 W. Franklin Street
Richmond, VA 23220
(804) 649-4750
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Ryan Schilling
Director of Group Sales
(804) 649-4666
ryan.schilling@jeffersonhotel.com

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Bob Hudson
Vice President of Sales
(804) 316-6078
bob@jemshospitality.com

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richmond.edu/alumni/center

Rick Glass
Director of Camps, Conferences,
and External Events
(804) 289-8544
rglass@richmond.edu

K

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Kiawah Island, SC 29455
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kiawahresort.com

Jonathan Campbell
Director of Mid-Atlantic Sales
(843) 768-6030
jonathan_campbell@kiawahresort.com

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Amy Hyde
Senior Sales Manager
(434) 365-2572
amy.hyde@forumhotelcharlottesville.com

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1010 Kingsmill Road
Williamsburg, VA 23185
(757) 253-1703
kingsmill.com

Karen Garrett
Director of National Accounts
(757) 253-3921
karen.garrett@kingsmill.com

L

LANE & ASSOCIATES, P.C.

2839 Hathaway Road
Richmond, VA 23225
(804) 272-7421

Meda Lane
Principal
(804) 272-7421
meda@lanepc.com

LANSDOWNE RESORT

44050 Woodridge Parkway
Leesburg, VA 20176
(703) 729-8400
lansdowneresort.com

Skyler Dowell
Director of Sales
(571) 291-7651
sdowell@lansdowneresort.com

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Lynchburg, VA 24504
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Andrew Marks
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(434) 485-7298
andrew.marks@lynchburgva.gov

M

MARRIOTT VIRGINIA BEACH OCEANFRONT

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Virginia Beach, VA 23451
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Priscilla Monti
Sr. Sales Manager/Associations
(757) 353-2683
priscilla.monti@cavalierresortvb.com

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Sarah Lester
Group Rentals Manager
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slester@massresort.com

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muacllp.com

Mike Edwards
Director
(804) 249-5786
medwards@muacllp.com

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Linda Heath
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lheath@minutemanpress.com

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mtnlakelodge.com

Lyndsi Hale
Vice President of Sales
(540) 626-7121 x438
lhale@mtnlakelodge.com

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Kelly Burd-Adams
Sales Manager
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kburd-adams@naturalbridgeva.com

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Senior Director, Business Development
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david.butler@naylor.com

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Sarah Bowman
Interim Tourism Manager
(757) 926-1554
bowmanss@nnva.gov

Zoe Posey
Group Sales Coordinator
(757) 926-1428
poseyzu@nnva.gov

NORFOLK WATERSIDE MARRIOTT
235 E. Main Street
Norfolk, VA 23510
(757) 627-4200
marriott.com/orfws

Jamie Caron
Sales Manager
(757) 628-6459
jcaron@commonwealthlodging.com

Joe Hart
Director of Sales & Marketing
(757) 627-4200
orfws.dosm@commonwealthlodging.com

NOVI AMS
13506 Summerport Village Parkway, Suite 805
Windermere, FL 34786
(984) 263-9311
noviams.com

Meg Palumbo, CAE
Director of Customer Strategy
(984) 263-9311
meg@noviams.com

Pete Zimek, CAE
CEO
(984) 263-9311
pete@noviams.com

OMNI CHARLOTTESVILLE HOTEL
212 Ridge McIntire Road
Charlottesville, VA 22903
(434) 971-5500
omnicharlottesville.com

Shaista Nizaam
Associate Director of Sales
(434) 270-2428
shaista.nizaam@omnihotels.com

OMNI HOMESTEAD RESORT, THE
1766 Homestead Drive
Hot Springs, VA 24445
(540) 839-1766
omnihotels.com/thehomestead

Joe Barrow
Director of Group Sales
(757) 608-8154
joe.barrow@omnihotels.com

Lauren Clowers
National Sales Manager
(205) 215-3416
lauren.clowers@omnihotels.com

John Hess, MBA
Director of Sales & Marketing
(540) 839-7769
john.hess@omnihotels.com

Tim Koch
National Sales Manager
(984) 254-3545
tim.koch@omnihotels.com

OMNI RICHMOND HOTEL
100 S. 12th Street
Richmond, VA 23219
(804) 344-7000
omnirichmond.com

Rick Butts
Director, Sales & Marketing
(804) 344-7257
rick.butts@omnihotels.com

Michele Moker
National Sales Manager
(804) 344-7249
mmoker@omnihotels.com

ASSOCIATE MEMBERS

P

PERSONIFY

3495 Piedmont Road, NE,
Building 12, Suite 110
Atlanta, GA 30305
(404) 879-2840
personifycorp.com

Mary Allen
Brand & Communications Manager
(404) 660-5429
mallen@personifycorp.com

POWELL KOHNE ASSOCIATES, LLC

7407 Scarborough Street
Springfield, VA 22153
(703) 866-9307
powellkohneassociates.com

Blanche Powell
Principal
(703) 593-0669
blanche@powellkohneassociates.com

Sadie Powell
Principal
(910) 524-1231
sadie@powellkohneassociates.com

PREMIER EXHIBIT & EVENT SERVICES, LLC

8411 Sanford Drive
Richmond, VA 23228
(804) 519-3309
premiereeservices.com

Wes Morgan
Senior Account Manager
(804) 338-5329
wes@premiereeservices.com

Q

QUIRK HOTELS

201 W Broad St
Richmond, VA 23220
(804) 644-3430
quirkhotels.com/hotels/richmond

Tracy Uphold
Director of Sales
(804) 644-3430
tracy.uphold@quirkhotels.com

R

RENAISSANCE PORTSMOUTH-NORFOLK WATERFRONT HOTEL

425 Water Street
Portsmouth, VA 23704
(757) 673-3000
renaissanceportsmouth.com

Denise Creasman
Area Sales Manager
(757) 608-0320
denise.creasman@shaminhotels.com

RESULTS DIRECT | RD MOBILE

101 N. Columbus Street, Suite 300
Alexandria, VA 22314
(800) 626-5284
resultsdirect.com

Joel Branaman
Director of Mobile Sales,
North America
(703) 468-4025
jbranaman@resultsdirect.com

RICHMOND MARRIOTT DOWNTOWN

500 E. Broad Street
Richmond, VA 23219
(804) 643-3400
marriott.com/ricdt

Annette Pennella
Senior Market Sales Manager
(804) 343-6901
annette.pennella@whitelodging.com

Abbey Withrow
Market Director of Sales and Marketing
(804) 643-3400
abbey.withrow@whitelodging.com

RICHMOND MARRIOTT SHORT PUMP

4240 Dominion Boulevard
Glen Allen, VA 23060
(804) 965-9500
marriott.com/ricmw

Melieka Wallace
Director of Sales and Marketing
(804) 968-7104
ricmw.dos@commonwealthlodging.com

RICHMOND REGION TOURISM

401 N. 3rd Street
Richmond, VA 23219
(800) 370-9004
meetrichmondva.com
visitrichmondva.com

Casey Watson Armstrong
Destination Sales Manager
(434) 390-7175
carmstrong@visitrichmondva.com

Jack Berry, Jr.
President & Chief Executive Officer
(804) 782-2777
jberry@visitrichmondva.com

Jason Whitt
National Destination Sales Manager
(804) 783-7404
jwhitt@visitrichmondva.com

S

S.R. SNODGRASS, P.C.

2009 Mackenzie Way, Suite 340
Cranberry Township, PA 16066
(724) 934-0344
srsnodgrass.com

Greg Faulk, CPA
Principal
(724) 934-0344
gfaulk@srsnodgrass.com

SALAMANDER RESORT & SPA

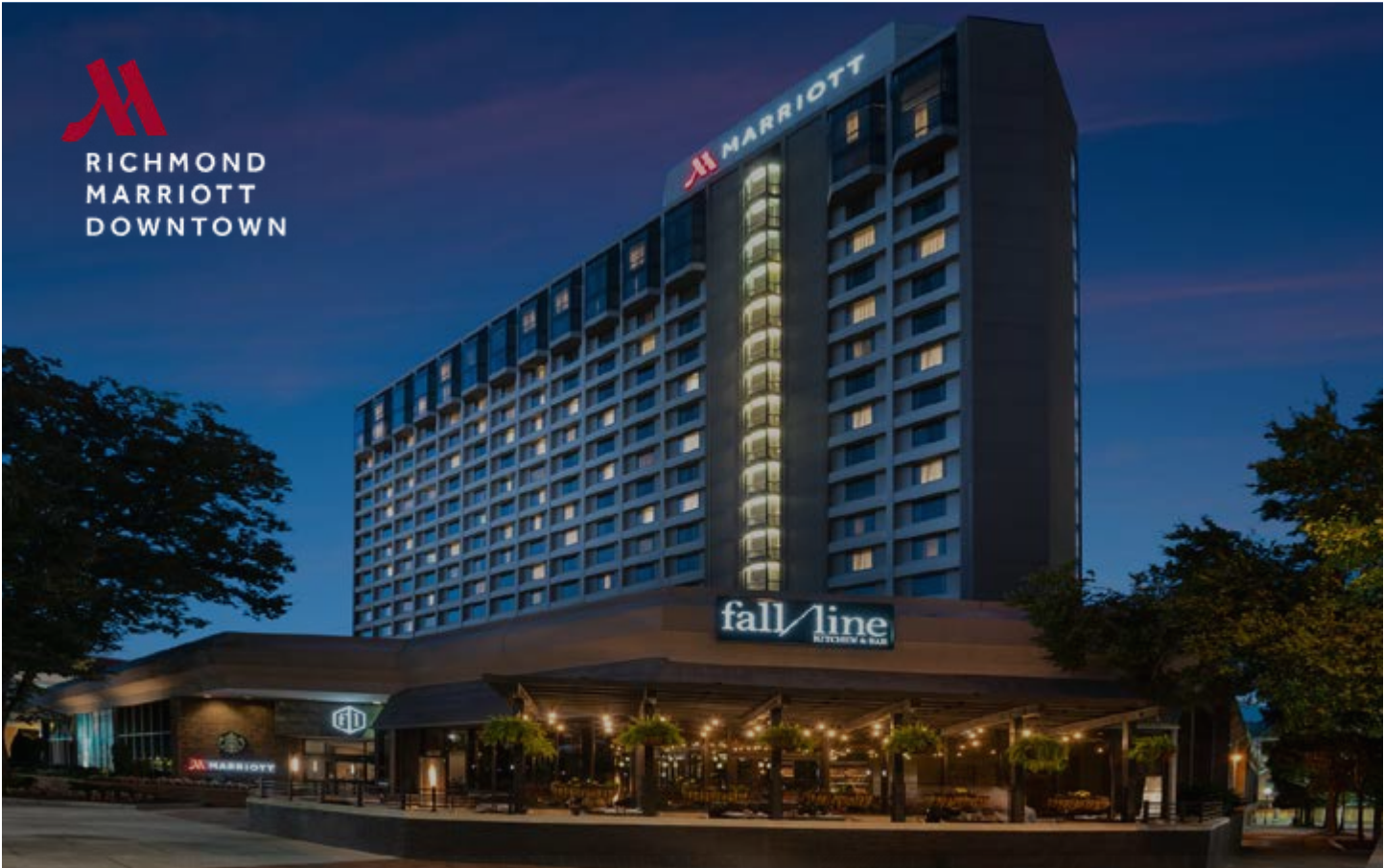
500 N. Pendleton Street
Middleburg, VA 20117
(540) 326-4000
salamanderresort.com

Douglas Camp
Director of Sales & Marketing
(540) 326-4032
dcamp@salamanderresort.com

SANDERLING RESORT

1461 Duck Road
Duck, NC 27949
(844) 890-4393
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Tom McNeill
National Sales Manager
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ASSOCIATE MEMBERS

SHERATON NORFOLK
WATERSIDE HOTEL

777 Waterside Drive
Norfolk, VA 23510
(757) 622-6664
norfolksheraton.com

Melinda Sweeney
Senior Sales Manager
(757) 640-2747
melinda.sweeney@norfolksheraton.com

SHERATON VIRGINIA BEACH
OCEANFRONT HOTEL

3501 Atlantic Avenue
Virginia Beach, VA 23451
(757) 425-9000
sheratonvirginiabeach.com

Christine Palmer
Director, Sales & Events
(757) 640-2752
cpalmer@sheratonvb.com

STAFFORD COUNTY TOURISM

1300 Courthouse Road
Stafford, VA 22554
(540) 658-4580
tourstaffordva.com

Lisa Logan, CGMP
Tourism Manager
(540) 658-4580
lmlogan@staffordcountyva.gov

T

TIDES INN, THE

480 King Carter Drive
Irvington, VA 22480
(804) 438-5000
tidesinn.com

Rich Keurajian
Director of Sales and Marketing
(804) 438-5000
richard.keurajian@tidesInn.com

TOWNEBANK

11704 W Broad St
Richmond, VA 23233
804-418-2203
townebank.net

Arlen Penfield
804-418-2203
arlen.penfield@townebank.net

TVM IMPACT CONSULTING

107 N. Arthur Ashe Boulevard
Richmond, VA 23220
(804) 514-7295
tvmimpactconsulting.com

Tracey van Marcke
Principal
(804) 514-7295
tracey@tvmimpactconsulting.com

V

VIRGINIA BEACH CONVENTION &
VISITORS BUREAU

600 22nd St, 2nd Fl
Virginia Beach, VA 23451
(757) 385-4700 (800) 700-7702
visitvirginiabeach.com

Sally Noona, CMP
Director of Convention
Sales & Marketing
(757) 385-6663
snoona@visitvirginiabeach.com

Jamie Rawls, CMP
Convention Sales Manager
(757) 385-6662
jrawls@visitvirginiabeach.com

VIRGINIA CROSSINGS, TAPESTRY
COLLECTION BY HILTON

1000 Virginia Center Parkway
Glen Allen, VA 23059
(804) 727-1400
virginiacrossingshotel.tapestrycollection.com

Mary Jo O'Hallahan
Group Sales Manager
(804) 727-1475
maryjo.ohallahan@vacrossings.com

VIRGINIAN HOTEL, THE

712 Church Street
Lynchburg, VA 24504
(434) 616-4429
thevirginianhotel.com

Shelley Waldeck
Director of Sales & Marketing
(434) 616-4430
shelley.waldeck@hilton.com

VISIT FAIRFAX

10560 Arrowhead Drive, Suite 350
Fairfax, VA 22030
(703) 790-0643
fxva.com

Dean Miller
National Sales Manager
(703) 752-9509
dmiller@fxva.com

VISIT LOUDOUN

112 South Street SE, Suite 200
Leesburg, VA 20175
(703) 669-4432
visitloudoun.org

Ann Hayes, CTA, CGMP
Director of Sales
(703) 669-4432
hayes@visitloudoun.org

VISIT MYRTLE BEACH

1200 N. Oak Street
Myrtle Beach, SC 29577
(843) 916-7299
visitmyrtlebeach.com

Lori Lampo, CFMP
Meetings & Conventions
Sales Manager
(843) 916-7299
lori.lampo@visitmyrtlebeach.com

VISIT SOSI

427 Patton Street, Suite 203
Danville, VA 24541
(434) 793-1753
visitsosi.com

Lisa Meriwether
Tourism Manager
(434) 793-1753
lisa.meriwether@visitsosi.com

VISIT VIRGINIA'S BLUE RIDGE

101 Shenandoah Avenue, NE
Roanoke, VA 24016
(800) 635-5535
visitvbr.com

Rachael Baxley
Meeting Sales & Services Manager
(540) 342-6025
rbaxley@visitvbr.com

John Oney
Director of Sales
(540) 342-6025 x115
joney@visitvbr.com

VISIT WILLIAMSBURG

421 N. Boundary Street
Williamsburg, VA 23187
(757) 229-6511
visitwilliamsburg.com

Julia Smyth-Young
Sales Director
(757) 253-2313
julia.smyth-young@visitwilliamsburg.com

VISITNORFOLK

232 E. Main Street
Norfolk, VA 23510
(757) 664-6620 (800) 368-3097
visitnorfolktoday.com

Kurt Krause
President & Chief Executive Officer
(757) 664-6620
kkrause@visitnorfolktoday.com

Rita Matthews
Senior Sales Manager
(757) 403-5809
rmatthews@visitnorfolktoday.com

W

WESTIN RICHMOND HOTEL, THE

6631 W. Broad Street
Richmond, VA 23230
(804) 282-8444
westinrichmond.com

Candace Cindric
Senior Sales Manager
(804) 205-5206
ccindric@westinrichmond.com

WESTIN VIRGINIA
BEACH TOWN CENTER, THE

4535 Commerce Street
Virginia Beach, VA 23462
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Corporate & Associations Sales Manager
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WHITEFORD
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Falls Church, VA 22042
(703) 280-9271
whitefordlaw.com

Eileen Johnson, CAE
Partner
(703) 280-9271
emjohnson@whitefordlaw.com

WINTERGREEN RESORT
P.O. Box 706
Wintergreen, VA 22958
(434) 325-8160
wintergreenresort.com

Kara Allen
Group Sales Manager
(434) 325-8143
kallen@wintergreenresort.com

WITHUM
4600 East-West Highway, Suite 900
Bethesda, MD 20814
(202) 372-6305
withum.com

Brian Bender, CPA, CAE, MBA
Partner
(202) 372-6305
bbender@withum.com

WYNDHAM VIRGINIA BEACH OCEANFRONT
5700 Atlantic Avenue
Virginia Beach, VA 23451
(757) 321-2194
wyndhamvb.com

Danielle Miller
Director of Sales & Marketing
(757) 321-2194
dmiller@wyndhamvb.com

WYTHEVILLE CONVENTION & VISITORS BUREAU
975 Tazewell Street
Wytheville, VA 24382
(276) 223-3503 (877) 347-8307
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Rosa Lee Jude
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(276) 223-3500
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AMS SYSTEMS/SOFTWARE AUDIO VISUAL SERVICES CONSULTING CERTIFIED PUBLIC ACCOUNTANTS CVBs EXHIBITION SERVICES FINANCIAL SERVICES HOTELS, RESORTS, MEETING FACILITIES & CONVENTION CENTERS INSURANCE LEGAL SERVICES PRINTING & MAILING PUBLISHING RECREATION SPEAKERS TECHNOLOGY SERVICES	AUDIO VISUAL SERVICES AMERICAN AV aavevents.com Brendon Winters Vice President of Business Development (703) 795-8684 bwinters@americanav.com JAMES RIVER AUDIO VISUAL SERVICES jravs.com Randy Cummins Chief Operating Officer (757) 342-2502 randy@jravs.com	CERTIFIED PUBLIC ACCOUNTANTS LANE & ASSOCIATES, P.C. Meda Lane Principal (804) 272-7421 meda@lanepc.com MEADOWS URQUHART ACREE & COOK muacllp.com Mike Edwards Director (804) 249-5786 medwards@muacllp.com

ASSOCIATES BY SERVICE

CERTIFIED PUBLIC ACCOUNTANTS (continued)

S.R. SNODGRASS, P.C.
srsnodgrass.com

Greg Faulk, CPA
Principal
(724) 934-0344
gfaulk@srsnodgrass.com

CVBs

ARLINGTON CONVENTION
AND VISITORS SERVICE
stayarlington.com

Portia Conerly
Director of Sales
(703) 228-0873
pconerly@arlingtonva.us

CHARLESTON AREA CONVENTION
& VISITORS BUREAU
explorecharleston.com

Ami Calhoun
Assistant Director of Group Sales
(843) 805-3052
acalhoun@explorecharleston.com

CHARLOTTESVILLE ALBEMARLE
CONVENTION & VISITORS BUREAU
visitcharlottesville.org

Teresa Lamb
Sales Manager
(434) 972-4138
tlamb@albemarle.org

CHESAPEAKE CONVENTION
& VISITORS BUREAU
visitchesapeake.com

Valencia Moore
Sales Manager
(757) 382-6411
valenciamoore@cityofchesapeake.net

CITY OF FREDERICKSBURG
www.FXBG.com

Victoria Matthews
Tourism Sales Manager
(540) 372-1216 x7206
vamattthews@fredericksburgva.gov

CITY OF STAUNTON
visitstaunton.com

Jessica Williams
Sales & Marketing Manager
(540) 332-3865
williamsjb@ci.staunton.va.us

GREATER RALEIGH CONVENTION
& VISITORS BUREAU
visitraleigh.com

Stephen Jackson, CMP
Associate Director of Sales
(919) 645-2655
sjackson@visitraleigh.com

HAMPTON CONVENTION
& VISITOR BUREAU
visithampton.com

Lori Leib, CMP
Group Sales Manager
(757) 728-5317
lori.leib@hamptoncvb.com

JAMESTOWN-YORKTOWN
FOUNDATION
jyfmuseums.org

Joan Heikens
Senior Sales & Promotions Manager
(757) 253-4345
joan.heikens@jyf.virginia.gov

LYNCHBURG, ECONOMIC
DEVELOPMENT & TOURISM
lynchburgvirginia.org

Andrew Marks
Sales Manager
(434) 485-7298
andrew.marks@lynchburgva.gov

NEWPORT NEWS TOURISM
newport-news.org

Sarah Bowman
Interim Tourism Manager
(757) 926-1554
bowmanss@nnva.gov

Zoe Posey
Group Sales Coordinator
(757) 926-1428
poseyzu@nnva.gov

RICHMOND REGION TOURISM
meetrichmondva.com
visitrichmondva.com

Casey Watson Armstrong
Destination Sales Manager
(434) 390-7175
carmstrong@visitrichmondva.com

Jack Berry, Jr.
President & Chief Executive Officer
(804) 782-2777
jberry@visitrichmondva.com

Jason Whitt
National Destination Sales Manager
(804) 783-7404
jwhitt@visitrichmondva.com

STAFFORD COUNTY TOURISM
tourstaffordva.com

Lisa Logan, CGMP
Tourism Manager
(540) 658-4580
lmlogan@staffordcountyva.gov

VIRGINIA BEACH CONVENTION
& VISITORS BUREAU
visitvirginiabeach.com

Sally Noona, CMP
Director of Convention
Sales & Marketing
(757) 385-6663
snoona@visitvirginiabeach.com

Jamie Rawls, CMP
Convention Sales Manager
(757) 385-6662
jrawls@visitvirginiabeach.com

VISIT FAIRFAX
fxva.com

Dean Miller
National Sales Manager
(703) 752-9509
dmiller@fxva.com

VISIT LOUDOUN
visitloudoun.org

Ann Hayes, CTA, CGMP
Director of Sales
(703) 669-4432
hayes@visitloudoun.org

VISIT MYRTLE BEACH
visitmyrtlebeach.com

Lori Lampo, CFMP
Meetings & Conventions
Sales Manager
(843) 916-7299
lori.lampo@visitmyrtlebeach.com

VISIT SOSI
ECONOMIC DEVELOPMENT &
TOURISM | CITY OF DANVILLE
visitsosi.com

Lisa Meriwether
Tourism Manager
(434) 793-1753
lisa.meriwether@visitsosi.com

VISIT VIRGINIA'S BLUE RIDGE
visitvbr.com

Rachael Baxley
Meeting Sales & Services Manager
(540) 342-6025
rbaxley@visitvbr.com

John Oney
Director of Sales
(540) 342-6025 x115
joney@visitvbr.com

VISIT WILLIAMSBURG
visitwilliamsburg.com

Julia Smyth-Young
Sales Director
(757) 253-2313
julia.smyth-young@visitwilliamsburg.com

VISITNORFOLK
visitnorfolktoday.com

Kurt Krause
President & Chief Executive Officer
(757) 664-6620
kkrause@visitnorfolktoday.com

Rita Matthews
Senior Sales Manager
(757) 403-5809
rmatthews@visitnorfolktoday.com

WYTHEVILLE CONVENTION
& VISITORS BUREAU
visitwytheville.com

Rosa Lee Jude
Director
(276) 223-3500
rosaj@wytheville.org

ASSOCIATES BY SERVICE

EXHIBITION SERVICES

EXHIBITS INCORPORATED
demersexpo.com

Sue Abramowicz
General Manager
(860) 882-0003
sue@demersexpo.com

PREMIER EXHIBIT &
EVENT SERVICES, LLC
premiereeservices.com

Wes Morgan
Senior Account Manager
(804) 338-5329
wes@premiereeservices.com

FINANCIAL SERVICES

DAVENPORT & COMPANY LLC
investdavenport.com

Mike Denton
Senior Vice President
(804) 780-2015
mdenton@investdavenport.com

TOWNEBANK
townebank.net

Arlen Penfield
804-418-2203
arlen.penfield@townebank.net

WITHUM
withum.com

Brian Bender, CPA, CAE, MBA
Partner
(202) 372-6305
bbender@withum.com

HOTELS, RESORTS,
MEETING FACILITIES &
CONVENTION CENTERS

ASSOCIATED LUXURY
HOTELS INTERNATIONAL
alhi.com

Heather Buss, CHSE
Vice President, Sales
(202) 887-7028
hbuss@alhi.com

BLACKBURN INN AND
CONFERENCE CENTER, THE
blackburn-inn.com

Brooke Driver
Director of Sales and Marketing
(540) 712-0605
brooke.driver@blackburn-inn.com

BOAR'S HEAD RESORT
boarsheadresort.com

Holly Hoover
Senior Sales Manager
(434) 972-2233
hhoover@boarsheadresort.com

CAESARS VIRGINIA
caesars.com/caesars-virginia

Wendy Baten
Property Sales Manager
(609) 226-1851
batenw@caesars.com

CAVALIER RESORT
cavalierresortvb.com

Justin Beale
Vice President of Sales & Marketing
(757) 937-4209
justin.beale@cavalierresortvb.com

Priscilla Monti
Sr. Sales Manager / Associations
(757) 353-2683
priscilla.monti@cavalierresortvb.com

COLONIAL WILLIAMSBURG
RESORTS
colonialwilliamsburgresorts.com

Juan Ayala
Assistant Director of Sales
(757) 220-7457
jayala@cwf.org

Brittany Rice
Director of Hotel Sales
(757) 565-8884
brice@cwf.org

CRADDOCK TERRY, A TRIBUTE
PORTFOLIO HOTEL
craddockterryhotel.com

Michelle Feitshans
Director of Sales
(434) 455-1529
michelle@craddockterryhotel.com

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(continued)

CROWNE PLAZA DULLES AIRPORT
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Marlene Vidal
Sales Manager
(703) 674-0587
mvidal@sharconmgt.com

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BEACH TOWN CENTER
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virginia-beach/orfbr/hoteldetail

Shantelle Jefferson
Director of Sales
(757) 803-8280
shantelle.jefferson@nhshotels.com

DELTA HOTELS BY MARRIOTT
RICHMOND DOWNTOWN
marriott.com/ricde

Evan Anderson
Assistant Director of Sales
(804) 432-0269
evan.anderson@deltarichmond.com

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RICHMOND-MIDLOTHIAN
richmondmidlothian.doubletree.com

Laura Hurtt
Director of Sales
(804) 897-1403
laura.hurtt@shaminhotels.com

DOUBLETREE BY HILTON
VIRGINIA BEACH
virginiabeach.doubletree.com

Marlys Harris
Director of Sales & Marketing
(757) 437-2016
mharris@doubletreevb.com

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WILLIAMSBURG
williamsburg.doubletree.com

Nicole Cox
Vice President of Sales
(757) 259-5604
nicole.cox@shaminhotels.com

DOVER HALL EXPERIENCES
doverhall.com

Kate Belleman
Director of Corporate Sales
(804) 698-0682
kate@doverhall.com

EMBASSY SUITES HAMPTON
CONVENTION CENTER
embassysuiteshampton.com

Michelle Davies
Director of Sales & Events
(757) 213-8518
michelle.davies@atriumhospitality.com

FOUNDERS INN AND SPA,
TAPESTRY COLLECTION BY
HILTON, THE
foundersinn.com

Brandon Ball
Sales Manager
(757) 366-5721
brandon.ball@foundersinn.com

Carrie Holmes
Group Sales Manager
(757) 366-5721
carrie.holmes@foundersinn.com

FREDERICKSBURG EXPO
& CONFERENCE CENTER
fredericksburgexpocenter.com

Marlene Camp
General Manager
(540) 548-9240
mcamp@fred-center.com

GEORGE WASHINGTON -
A WYNDHAM GRAND HOTEL, THE
wyndhamgeorgewashington.com

Felicia Hannan
Director of Sales
(540) 771-2741
felicia@wyndhamwinchester.com

GLASS LIGHT HOTEL & GALLERY,
AUTOGRAPH COLLECTION
glasslighthotel.com

Mary Kelly, CMP
Director of Sales and Marketing
(757) 390-2552
mary.kelly@glasslighthotel.com

GREAT WOLF LODGE
greatwolfgroups.com

Jamie Ridgeway
Sales Manager
(585) 203-4874
jridgeway@greatwolf.com

GREATER RICHMOND
CONVENTION CENTER
richmondcenter.com

Michael Meyers, CVE
General Manager
(804) 783-7311
mmeyers@greaterrichmondcc.com

Quiana Smack
Director of Catering Sales, ARAMARK
(804) 783-7300
qsmack@greaterrichmondcc.com

Blaine Scalard
General Manager, ARAMARK
(804) 783-7304
bscalard@greaterrichmondcc.com

Tom Uphold
Director of Sales & Marketing
(804) 783-7300 x7335
tuphold@greaterrichmondcc.com

GREENBRIER, THE
greenbrier.com

Robin Sweeney
Director of National Sales
(304) 536-7723
robin_sweeney@greenbrier.com

HAMPTON ROADS
CONVENTION CENTER
thehrcc.com

Venessa Johnson
Sales Manager
(757) 315-1619
venessa.johnson@thehrcc.com

Eric Nealy
General Manager
(757) 315-1638
enealy@thehrcc.com

Samantha Snead
Director of Sales & Events
(757) 315-2200
ssnead@thehrcc.com

HIGHLANDER, THE
highlanderradford.com

Tara Talerico
Sales Manager
(216) 296-2135
tara.talerico@highlanderradford.com

HILLSDALE CONFERENCE CENTER
hillsdaleconferencecenter.com

Brent Woodyard
Director of Sales & Services
(434) 817-2383
brent@caar.com

HILTON ALEXANDRIA
MARK CENTER
alexandria.hilton.com

Annette Vanstory
Senior Sales Manager
Association Market
(901) 568-5795
avanstory@hiltonalexandriamc.com

HILTON GARDEN INN VIRGINIA
BEACH OCEANFRONT
hiltongardeninnvirginiabeach.com

Wendy Evalle
Director of Sales
(757) 305-9001
wendy.evalle@hiltongardeninnvb.com

HILTON NORFOLK THE MAIN
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Doug Barger
Senior Sales Manager
(757) 763-6231
doug.barger@themainnorfolk.com

Laurie Campbell
Director of Sales & Marketing
(757) 763-5730
laurie.campbell@themainnorfolk.com

HILTON RICHMOND DOWNTOWN
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Melissa Gillette
Association Sales
(804) 727-2111
melissa.gillette@hilton.com

Tim Stacer, CRME, CMP
Director of Sales & Marketing
(804) 727-2112
tim.stacer@hilton.com

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hiltonvb.com

Casey Burnett
Area Association Sales Manager
(757) 213-2324
casey.burnett@hiltonvb.com

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SUITES-NORTH BEACH
vboceanfrontnorth.com

Courtney Edelblute
Director of Sales
(757) 419-3664
cedelblute@coastalha.com

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Anita Aaron
Director of Sales
(540) 291-2121
anita.aaron@kalyanhospitality.com

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Tracey Westling
General Manager
(540) 767-6454
tracey@hitwva.com

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Kristina Arbogast
Director of Sales & Marketing
(540) 245-8211
kristina.arbogast@hotel24south.com

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Kristi Saunders
Regional Sales Manager
(804) 514-0433
ksaunders@dpmhotels.com

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& CONFERENCE CENTER, THE
hotelroanoke.com

Matt Polansky
Sales Manager
(540) 524-8081
matt.polansky@hotelroanoke.com

INN AT BLACKSTONE
innatblackstone.com

Dianna Lester
Director of Sales
(804) 605-3548
dlester@kalyanhospitality.com

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AND SKELTON CONFERENCE
CENTER, THE
innatvirginiatech.com

Lauran Dangler
Regional Sales Manager
(571) 529-6316
lauran.dangler@crestlinehotels.com

JEFFERSON HOTEL, THE
jeffersonhotel.com

Ryan Schilling
Director of Group Sales
(804) 649-4666
ryan.schilling@jeffersonhotel.com

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Rick Glass
Director of Camps, Conferences,
and External Events
(804) 289-8544
rglass@richmond.edu

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kiawahresort.com

Jonathan Campbell
Director of Mid-Atlantic Sales
(843) 768-6030
jonathan_campbell@kiawahresort.com

KIMPTON THE FORUM HOTEL
forumhotelcharlottesville.com

Amy Hyde
Senior Sales Manager
(434) 365-2572
amy.hyde@forumhotelcharlottesville.com

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CONVENTION CENTERS
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kingsmill.com

Karen Garrett
Director of National Accounts
(757) 253-3921
karen.garrett@kingsmill.com

LANSDOWNE RESORT
lansdowneresort.com

Skyler Dowell
Director of Sales
(571) 291-7651
sdowell@lansdowneresort.com

**MARRIOTT VIRGINIA
BEACH OCEANFRONT**
marriottvb.com

Priscilla Monti
Sr. Sales Manager / Associations
(757) 353-2683
priscilla.monti@cavalierresortvb.com

MASSANUTTEN RESORT
massresort.com

Sarah Lester
Group Rentals Manager
(540) 289-4032
slester@massresort.com

Nicole Moseman
Group Sales Specialist
(540) 289-4060
nmoseman@massresort.com

Michael Owens
Director of Hospitality Administration
(540) 289-4032
mowens@massresort.com

MOUNTAIN LAKE LODGE
mtnlakelodge.com

Lyndsi Hale
Vice President of Sales
(540) 626-7121 x438
lhale@mtnlakelodge.com

**NATURAL BRIDGE HISTORIC
HOTEL & CONFERENCE CENTER**
naturalbridgeva.com

Kelly Burd-Adams
Sales Manager
(540) 291-1551
kburd-adams@naturalbridgeva.com

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marriott.com/phfoy

Diane Fulton
Director of Sales & Marketing
(757) 873-9299
diane.fulton@crestlinehotels.com

NORFOLK WATERSIDE MARRIOTT
marriott.com/orfws

Jamie Caron
Sales Manager
(757) 628-6459
jcaron@commonwealthlodging.com

Joe Hart
Director of Sales & Marketing
(757) 627-4200
orfws.dosm@commonwealthlodging.com

OMNI CHARLOTTESVILLE HOTEL
omnicharlottesville.com

Shaista Nizaam
Associate Director of Sales
(434) 270-2428
shaista.nizaam@omnihotels.com

OMNI HOMESTEAD RESORT, THE
omnihotels.com/thehomestead

Joe Barrow
Director of Group Sales
(757) 608-8154
joe.barrow@omnihotels.com

Lauren Clowers
National Sales Manager
(205) 215-3416
lauren.clowers@omnihotels.com

John Hess, MBA
Director of Sales & Marketing
(540) 839-7769
john.hess@omnihotels.com

Tim Koch
National Sales Manager
(984) 254-3545
tim.koch@omnihotels.com

OMNI RICHMOND HOTEL
omnirichmond.com

Rick Butts
Director, Sales & Marketing
(804) 344-7257
rick.butts@omnihotels.com

Michele Moker
National Sales Manager
(804) 344-7249
mmoker@omnihotels.com

QUIRK HOTELS
quirkhotels.com/hotels/richmond

Tracy Uphold
Director of Sales
(804) 644-3430
tracy.uphold@quirkhotels.com

**RENAISSANCE PORTSMOUTH-
NORFOLK WATERFRONT HOTEL**
renaissanceportsmouth.com

Denise Creasman
Area Sales Manager
(757) 608-0320
denise.creasman@shaminhotels.com

**RICHMOND MARRIOTT
DOWNTOWN**
marriott.com/ricdt

Annette Pennella
Senior Market Sales Manager
(804) 343-6901
annette.pennella@whitelodging.com

Abbey Withrow
Market Director of Sales and Marketing
(804) 643-3400
abbey.withrow@whitelodging.com

**RICHMOND MARRIOTT
SHORT PUMP**
marriott.com/ricmw

Melieka Wallace
Director of Sales and Marketing
(804) 968-7104
ricmw.dos@commonwealthlodging.com

SALAMANDER RESORT & SPA
salamanderresort.com

Douglas Camp
Director of Sales & Marketing
(540) 326-4032
dcamp@salamanderresort.com

SANDERLING RESORT
sanderling-resort.com

Tom McNeill
National Sales Manager
(704) 797-6967
tmcneill@sanderling-resort.com

**SHERATON NORFOLK
WATERSIDE HOTEL**
norfolksheraton.com

Melinda Sweeney
Senior Sales Manager
(757) 640-2747
melinda.sweeney@norfolksheraton.com

**SHERATON VIRGINIA BEACH
OCEANFRONT HOTEL**
sheratonvirginiabeach.com

Christine Palmer
Director, Sales & Events
(757) 640-2752
cpalmer@sheratonvb.com

TIDES INN, THE
tidesinn.com

Rich Keurajian
Director of Sales and Marketing
(804) 438-5000
richard.keurajian@tideslnn.com

**VIRGINIA CROSSINGS, TAPESTRY
COLLECTION BY HILTON**
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Mary Jo O'Hallahan
Group Sales Manager
(804) 727-1475
maryjo.ohallahan@vacrossings.com

VIRGINIAN HOTEL, THE
thevirginianhotel.com

Shelley Waldeck
Director of Sales & Marketing
(434) 616-4430
shelley.waldeck@hilton.com

WESTIN RICHMOND HOTEL, THE
westinrichmond.com

Candace Cindric
Senior Sales Manager
(804) 205-5206
ccindric@westinrichmond.com

**WESTIN VIRGINIA BEACH
TOWN CENTER, THE**
westinvirginiabeach.com

WINTERGREEN RESORT
wintergreenresort.com

Kara Allen
Group Sales Manager
(434) 325-8143
kallen@wintergreenresort.com

**WYNDHAM VIRGINIA BEACH
OCEANFRONT**
wyndhamvb.com

Danielle Miller
Director of Sales & Marketing
(757) 321-2194
dmiller@wyndhamvb.com

INSURANCE

ASSET PROTECTION GROUP
apgroupinc.com

Monty Dise
President
(804) 423-7700
mdise@apgroupinc.com

LEGAL SERVICES

WHITEFORD
whitefordlaw.com

Eileen Johnson, CAE
Partner
(703) 280-9271
emjohnson@whitefordlaw.com

PRINTING & MAILING

HBP, INC.
hbp.com

Ilene Lerner
Vice President, Business
Development & Marketing
(703) 289-9038
ilerner@hbp.com

MINUTEMAN PRESS (GLEN ALLEN)
glenallen.minutemanpress.com

Linda Heath
Director of Marketing & Finance
(804) 674-7940
lheath@minutemanpress.com

ASSOCIATES BY SERVICE

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PUBLISHING

ASSOCIATION BRIEFINGS
associationbriefings.com
Frank Humada
Chief Business Development Officer
202-849-0950
frank@associationbriefings.com

NAYLOR ASSOCIATION SOLUTIONS
naylor.com
David Butler
Senior Director, Business Development
(703) 964-2787
david.butler@naylor.com

RECREATION

BUSCH GARDENS
buschgardens.com
Lynn Fisher
Catering & Group Sales Manager
(757) 253-3145
lynn.fisher@buschgardens.com

CITY CRUISES NORFOLK
cityexperiences.com
Tina Swan
Director of Sales
(757) 217-0601
tina.swan@cityexperiences.com

DRIVE SHACK
driveshack.com/locations/richmond
Kenzie Cox
Senior Event Sales Manager
(804) 729-3782
kcox@driveshack.com

INDEPENDENCE GOLF CLUB
independencegolfclub.com
Drew Clements
Director of Business Development
(804) 601-8607
drew@playigc.com
Ryan MacAulay
Event Manager & Marketing Assistant
(804) 536-9628
ryanm@playigc.com

SPEAKERS

POWELL KOHNE ASSOCIATES, LLC
powellkohneassociates.com
Blanche Powell
Principal
(703) 593-0669
blanche@powellkohneassociates.com
Sadie Powell
Principal
(910) 524-1231
sadie@powellkohneassociates.com

TECHNOLOGY SERVICES

RESULTS DIRECT | RD MOBILE
resultsdirect.com
Joel Branaman
Director of Mobile Sales,
North America
(703) 468-4025
jbranaman@resultsdirect.com

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CRYSTAL BALLROOM	2,490	11	160	130	130	250	120	350	56	36	50	24
GALLERY PREFUNCTION	1,015	13	-	-	-	65	-	-	-	-	-	12
CROWN SALON	1,296	13	64	64	56	100	45	160	36	28	32	14
QUILL	689	13	32	32	32	60	24	84	20	16	16	8
SABER	607	13	32	32	24	40	18	70	16	12	16	6
RALEIGH LOGGIA	920	22	40	-	40	50	-	85	-	-	-	-
GREAT LAWN LOGGIA	1,000	22	50	-	50	60	-	130	-	-	-	-
PLUNGE TERRACE	1,720	22	-	-	-	125	-	150	-	-	-	-
SUNKEN GARDEN	1,750	-	56	-	56	150	-	165	-	-	-	-
GREAT LAWN	4,650	-	160	-	160	500	-	130	-	-	-	-
BECCA GARDEN	1,775	-	50	-	50	75	-	-	-	-	-	-
RALEIGH GARDEN PATIO	1,340	-	-	-	-	75	-	-	-	-	-	-

MARRIOTT VIRGINIA BEACH OCEANFRONT

	SQFT	CEILING	BANQUETS	ROUNDS WITH AV	ROUNDS WITH BUFFET	RECEPTION	CLASSROOM	THEATRE	HOLLOW SQUARE	CONFERENCE	U-SHAPE	EXHIBITS TABLETOP
SEASIDE BALLROOM	10,738	22	740	540	540	1,000	540	1,080	-	-	-	140
SALON A	1,250	22	80	60	60	120	45	130	48	44	30	15
SALON B	1,250	22	80	60	60	120	45	130	48	44	30	15
SALON C	1,250	22	80	60	60	120	45	130	48	44	30	15
SALON D	3,600	22	210	180	150	300	120	300	90	75	-	40
SALON E	3,600	22	210	180	150	300	120	300	90	75	-	40
SEASIDE EVENT TERRACE	2,750	-	90	-	90	175	-	150	-	-	-	-
SEASIDE PREFUNCTION	5,680	18	180	-	150	250	-	-	-	-	-	12
BIG BAND PREFUNCTION	2,080	18	60	-	40	175	-	-	-	-	-	10
GOODMAN	1,572	13	80	80	60	135	54	150	36	50	34	18
CALLOWAY	1,200	13	40	40	40	100	30	72	26	32	24	-
DORSEY	528	13	20	20	20	45	18	44	20	20	16	-
KAYE	771	13	40	40	30	70	25	60	24	20	20	-
MILLER	762	13	40	40	30	70	25	60	24	20	20	-
FITZGERALD	349	13	10	10	10	25	12	24	12	10	10	-
SINATRA	592	13	-	-	-	-	-	-	-	16	-	-
EXECUTIVE MEETING ROOM	721	13	40	40	40	65	36	70	24	24	18	-
EXECUTIVE BOARDROOM	566	13	-	-	-	-	-	-	-	12	-	-
EXECUTIVE GALLERY	550	13	-	-	-	40	-	-	-	-	-	-
EXECUTIVE HOSPITALITY SUITE	1,285	13	50	-	50	60	20	50	-	-	-	-
OCEAN LAWN	2,750	-	250	-	250	325	-	400	-	-	-	-
WEST LAWN	1,180	-	60	-	60	75	-	-	-	-	-	-
ISLAND LAWN	1,846	-	80	-	80	100	-	-	-	-	-	-
POOL LAWN	650	-	40	-	30	50	-	-	-	-	-	-

EMBASSY SUITES VIRGINIA BEACH OCEANFRONT

	SQFT	CEILING	BANQUETS	ROUNDS WITH AV	ROUNDS WITH BUFFET	RECEPTION	CLASSROOM	THEATRE	HOLLOW SQUARE	CONFERENCE	U-SHAPE	EXHIBITS TABLETOP
MAINSAIL BALLROOM	2,500	18	150	120	150	300	120	500	50	-	40	30
MAINSAIL EAST	1,250	18	70	60	70	150	60	250	30	20	28	15
MAINSAIL WEST	1,250	18	70	60	70	150	60	250	30	20	28	15
MAINSAIL PREFUNCTION	1,300	18	50	-	50	150	-	-	-	-	-	10
WINDWARD	640	10	60	40	40	75	27	100	24	16	20	-
LEEWARD BOARDROOM	630	10	-	-	-	-	-	-	-	14	-	-
POOL DECK	3,768	-	200	-	200	500	-	350	-	-	-	-

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Convention Center

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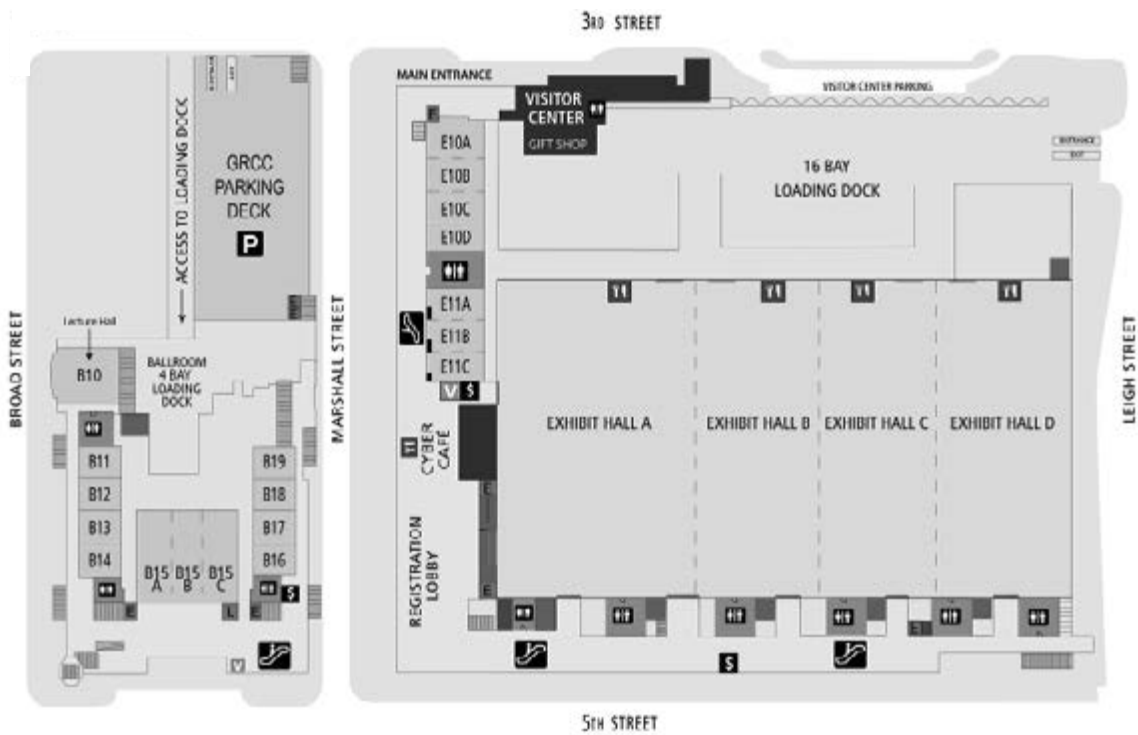
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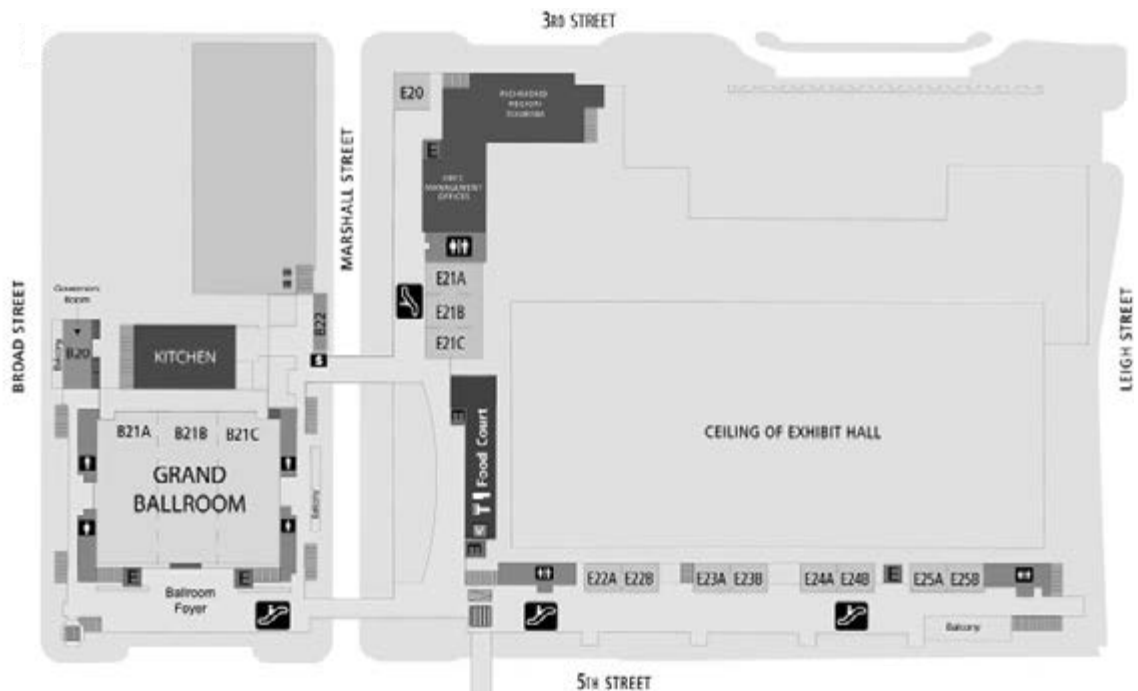
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804.783.7334

GREATER RICHMOND CONVENTION CENTER

LEVEL 1



LEVEL 2



CAPACITY	MEETING ROOMS	BALLROOM	EXHIBIT HALL
THEATER	10-750	3,040	12,186
CLASSROOM	10-442	1,440	9,039
BANQUET	10-480	1,600	11,890
TRADE SHOW BOOTHS	20-32 (10'X10')	120 (10'X10')	916 (10'X10')

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CAPACITY CHART FOR CONFERENCE & EVENT ROOMS



THIRD FLOOR

The Granby Ballroom	8,552	111.00' x 76.00'	19	352	950	450	800	n/a	n/a	n/a
Granby A	875	35.00' x 25.00'	19	40	100	60	90	20	18	20
Granby B	875	35.00' x 25.00'	19	40	100	60	90	20	18	20
Granby C	875	35.00' x 25.00'	19	40	100	60	90	20	18	20
Granby A, B & C	2,660	35.00' x 76.00'	19	104	322	180	300	52	52	60
Granby D	2,964	39.00' x 76.00'	19	130	350	180	300	60	50	66
Granby E	2,964	39.00' x 76.00'	19	130	350	180	300	60	50	66
The Granby Ballroom Foyer	14,968		19	n/a	n/a	n/a	500	n/a	n/a	n/a
Energy	1,856	32.00' x 58.00'	11	80	210	100	140	32	30	32
Energy 1	900	30.00' x 30.00'	11	40	105	60	90	20	18	20
Energy 2	900	30.00' x 30.00'	11	40	105	60	90	20	18	20
Fusion	1,334	46.00' x 29.00'	11	48	130	80	100	24	24	24
Momentum	2,160	45.00' x 48.00'	11	84	210	120	150	40	32	40
Momentum 1	924	42.00' x 22.00'	11	36	115	60	90	24	20	24
Momentum 2	546	21.00' x 26.00'	11	16	45	30	50	16	12	16
Momentum 3	546	21.00' x 26.00'	11	16	45	30	50	16	12	16
Imagination	800	25.00' x 32.00'	11	24	70	40	65	20	16	20
Adrenaline	513	19.00' x 27.00'	11	16	40	30	35	16	14	16
xchg.1	375	25.00' x 15.00'	11	12	35	20	25	12	10	12
xchg.2	384	24.00' x 16.00'	11	n/a	n/a	n/a	n/a	8	n/a	n/a
xchg.3	405	15.00' x 27.00'	11	12	35	20	25	12	10	12
xchg.4	378	14.00' x 27.00'	11	n/a	n/a	n/a	n/a	8	n/a	n/a
xchg.5	450	18.00' x 25.00'	11	12	40	20	25	12	10	12
xchg.6	420	28.00' x 15.00'	11	n/a	n/a	n/a	n/a	8	n/a	n/a
xchg.7	420	28.00' x 15.00'	11	12	35	20	25	12	10	12
Collaboration	851	37.00' x 23.00'	13	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1783	660	33.00' x 20.00'	10	n/a	n/a	n/a	n/a	22	n/a	n/a
Ghent	697	41.00' x 17.00'	10	n/a	n/a	n/a	n/a	22	n/a	n/a

FOURTH FLOOR

The Main Ballroom	18,683	101.00' x 182.00'	24	1,300	2,200	1,200	2,000	n/a	n/a	n/a
Salon A	1,802	34.00' x 53.00'	24	108	190	120	150	40	45	40
Salon B	1,802	34.00' x 53.00'	24	108	190	120	150	40	45	40
Salon C	1,802	34.00' x 53.00'	24	108	190	120	150	40	45	40
Salon A, B, C	5,404	101.00' x 53.00'	24	324	576	280	450	120	100	120
Salon D	4,242	101.00' x 42.00'	24	228	450	240	350	120	100	120
Salon E	4,242	101.00' x 42.00'	24	228	450	240	350	120	100	120
Salon F	1,598	34.00' x 47.00'	24	100	140	100	150	40	45	40
Salon G	1,598	34.00' x 47.00'	24	100	140	100	150	40	45	40
Salon H	1,598	34.00' x 47.00'	24	100	140	100	150	40	45	40
Salon F, G, H	4,794	101.00' x 47.00'	24	300	480	320	450	120	100	120
The Main Ballroom Foyer	12,196		24	n/a	n/a	n/a	1,000	n/a	n/a	n/a
Paul D. Fraim Center for Excellence	2,703	51.00' x 53.00'	16	90	n/a	n/a	n/a	n/a	n/a	n/a
Coat Room	301	20.00' x 15.00'	8	n/a	n/a	n/a	n/a	n/a	n/a	n/a

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CONFERENCE CENTER GUEST OCCUPANCY

MEETING ROOM/ BALL ROOMS 1,169	PRE-FUNCTION SPACE 304	LOBBY 750	TOTAL 2,223
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ALL FUNCTION SPACE (TOTAL) 21,000 SQ. FT

FUNCTION SPACES	ROOM SIZ SQ. FT.	ROOM DIMENSIONS	U SHAPE SEATING	RECEPTION CAPACITY	THEATER SEATING	CLASSROOM SEATING	DINING SEATING
Shenandoah Grand Ballroom	8,524	113' x 76'	—	860	946	355	709
Shenandoah A	2,832	38' x 76'	81	285	314	118	236
Shenandoah B	2,924	39' x 76'	84	295	325	122	243
Shenandoah C	2,768	37' x 76'	79	280	307	115	230
Shenandoah A & B	5,756	76' x 76'	—	576	639	240	479
Shenandoah B & C	5,692	75' x 76'	—	569	632	237	474
Appalachian Ballroom	2,816	85' x 33'	81	282	313	117	234
Appalachian A	676	21' x 33'	19	68	75	28	56
Appalachian B	676	21' x 33'	19	68	75	28	56
Appalachian C	1,464	44' x 33'	42	146	163	61	122
Appalachian A & B	1,352	41' x 33'	39	135	150	56	112
Appalachian B & C	2,140	65' x 33'	61	214	238	89	178
Allegheny Ballroom	2,010	61' x 33'	57	201	223	84	167
Allegheny A	678	21' x 33'	19	68	75	28	56
Allegheny B	677	21' x 33'	19	68	75	28	56
Allegheny C	655	20' x 33'	19	66	73	27	54
Allegheny A & B	1,355	41' x 33'	39	136	150	56	113
Allegheny B & C	1,332	41' x 33'	38	133	148	55	111
Blue Ridge Room*	606	28' x 22'	17	61	67	25	50
*can serve as event registration area							
Madison Board Room	710	22' x 33'	20	71	79	30	59



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Refined luxury and stylish comfort come together brilliantly at Norfolk Waterside Marriott. Recently redesigned accommodations and amenities at prime downtown waterfront location. Conveniently connected to the Waterside Convention Center makes us the perfect host for your event!



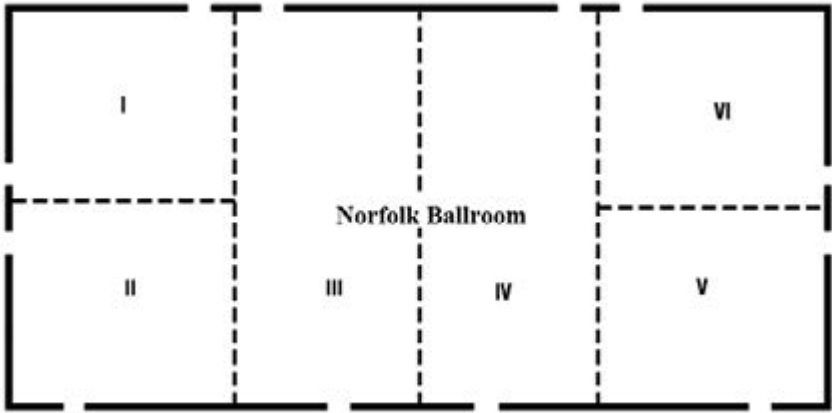
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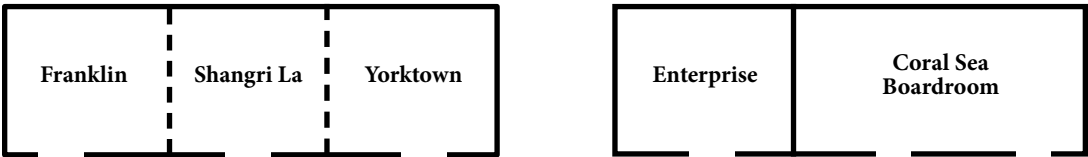
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FIRST FLOOR Norfolk Ballroom | 14,400 sq. ft.

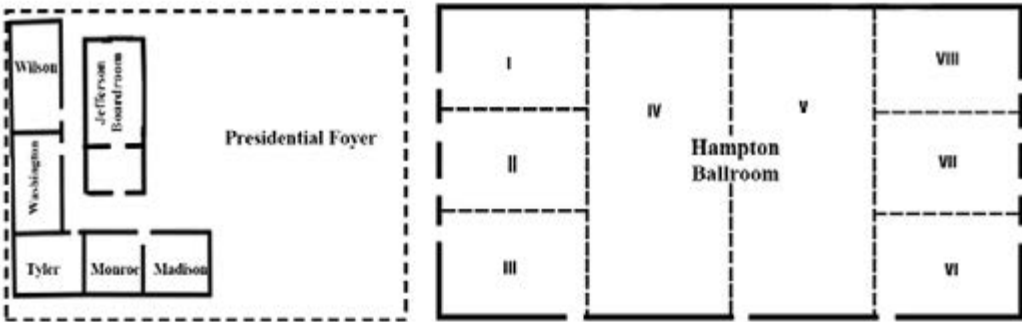


Norfolk Foyer

SECOND FLOOR

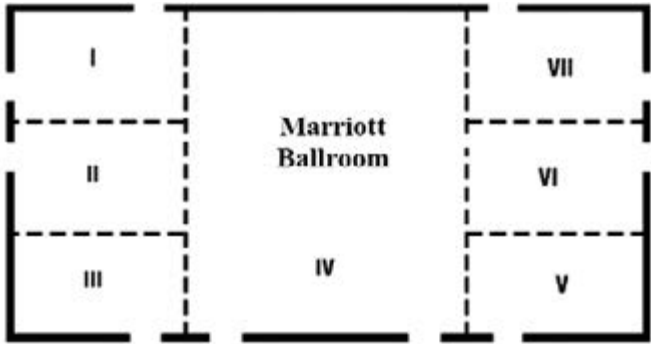


THIRD FLOOR Hampton Ballroom | 12,480 sq. ft.



Hampton Foyer

FOURTH FLOOR Marriott Ballroom | 7,990 sq. ft.



Marriott Foyer



ENDURING INGENUITY IN THE HEART OF CHARLOTTESVILLE

Charlottesville's vibrant cultural scene, deep ties to American history and world-renowned wineries provide the inspiration for the \$14 million renovation of the Omni Charlottesville Hotel's guest rooms, public spaces, meeting rooms and dining venues. With a gracious manner and bold restraint, the design elements will evoke a delightful harmony of luxurious simplicity.

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Conference Specifications

Room	Square Footage	Dimensions L x W	Ceiling Height	Portable Walls	Theater	Classroom 18"	Banquet 60"	Reception	Hollow Square	Conference
Jefferson Ballroom	5,445	99' x 55'	14'	2	528	330	450	579	360	-
A&B/B&C	3,630	66' x 55'	14'	2	320	168	300	389	110	-
East/West	2,608	49' x 55'	14'	1	220	126	200	284	80	-
A, B or C	1,885	35' x 55'	14'	1	160	84	150	200	54	-
Shenandoah	1,050	35' x 30'	10'	-	110	66	60	111	35	28
Ivy Creek	748	17' x 44'	10'	1	30	20	20	35	12	12
White Hall	254									
Meadow Creek	629	17' x 37'	10'	1	30	20	20	35	12	12
Virginia	527	17' x 31'	10'	-	-	-	-	-	-	10
Afton	352	22' x 16'	10'	-	28	21	20	30	10	10
Sugar Hollow	552	22' x 16'	10'	-	28	21	20	30	10	10
Piedmont	352	22' x 16'	10'	-	20	15	20	28	10	10
Lewis	255	17' x 15'	10'	1	24	15	20	24	10	10
Atrium	-	-	-	-	-	-	200	300	-	-
Skyline	1,530	90' x 17'	10'	-	130	64	80	150	46	46
Rivanna	675									
Blue Ridge	432									
Downtown Business	1,000	30' x 30'								

Meeting room capacities are determined by the use of the "Arranger & Comfort Calculator," a standardized meeting room capacity measurement system used by Meeting Professionals International.

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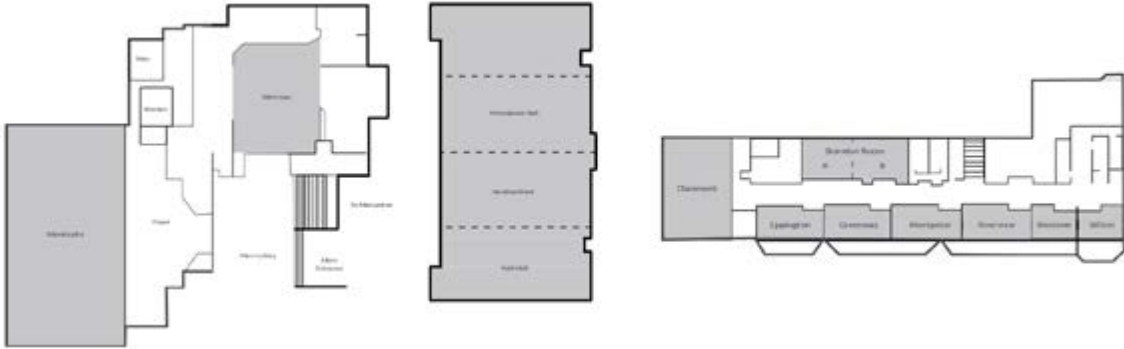
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Room Dimensions & Seating Capacity

Room Name	Square Feet	Dimensions	Height	Banquet	Theater	Reception	Classroom	U-Shape	H-Square	Conference
Merrimac	3672	72'x51'	8'	175	100	225	33	24	27	32
Monticello Ballroom	2494	43'x58'	10'	180	200	225	125	50	60	60
Monticello Foyer	1204	43'x28'	10'	-	-	100	-	-	-	-
Riverwalk	3960	72'x55'	18'	180	-	325	-	-	-	-
International Ballroom	13600	160'x85'	13'	1120	1400	1600	950	250	280	280
Poplar Hall	3315	30'x85'	13'	260	360	400	215	66	78	62
Providence Hall	3000	40'x76'	13'	210	340	400	210	66	78	62
Stratford Hall	3000	40'x76'	13'	210	340	400	210	66	78	62
York Hall	3370	39'x76'	13'	250	380	400	215	66	78	62
Grande Promenade	3360	160'x21'	11'	-	-	500	-	-	-	-
Brandon Room	1495	23'x65'	9'	70	135	115	60	45	48	44
Brandon A	590	23'x25'	9'	20	45	40	24	21	24	20
Brandon B	690	23'x30'	9'	40	63	60	36	27	30	26
Claremont	2052	38'x54'	9'	120	130	125	75	45	48	42
Greenway	629	17'x37'	9'	40	60	60	33	24	27	32
Eppington	629	17'x37'	9'	40	60	60	33	24	27	32
Montpelier	629	17'x37'	9'	40	60	60	33	24	27	32
Riverview	629	17'x37'	9'	40	60	60	33	24	27	32
Westover	432	18'x24'	9'	20	40	35	21	15	18	20
Wilton	432	18'x24'	9'	20	40	35	21	15	18	20



Level 1 Exhibition Hall/Ballroom

EXHIBITION HALL — Column free; ceiling height 40'

Space	Square Feet	Theater	10x10 Booths	Banquet
Ex Hall A	37,503	2,240	220	2,120
Ex Hall B	37,503	3,680	220	2,120
Ex Hall C	37,503	3,680	220	2,120
Ex Hall D	37,503	2,240	220	2,120
Ex Hall A-B	75,006	6,420	440	4,500
Ex Hall A-C	112,509	10,100	660	7,000
Ex Hall B-C	75,006	7,360	440	4,500
Ex Hall C-D	75,006	6,720	440	4,500
Ex Hall B-D	112,509	11,180	660	7,000
Ex Hall A-D	150,000	13,440	880	9,400

BALLROOM — ceiling height 35'

Space	Square Feet	Theater	Classroom (4 Table)	Banquet
BR One	10,472	1,048	600	580
BR Two	10,085	1,014	600	580
BR Three	10,472	1,046	600	580
BR One-Two	20,557	2,062	1,200	1,300
BR Two-Three	20,557	2,062	1,200	1,300
BR One-Three	31,000	3,108	1,800	2,000

Level 2 Meeting Room Suites/Tower

MEETING SUITES — ceiling height 15' 6"

Space	Square Feet	Theater	Classroom (4 Table)	Banquet
MR 1A	2,359	236	140	160
MR 1B	1,583	144	104	80
MR 1C	1,583	144	104	80
MR 1D	2,359	236	140	160
MR 1AB	3,942	382	244	240
MR 1A-C	5,525	553	348	360
MR 1BC	3,166	317	208	180
MR 1B-D	5,525	553	348	360
MR 1CD	3,942	382	244	240
Total Suite 1	1,884	788	488	490
MR 2A	1,315	132	76	80
MR 2B	1,328	133	84	80
MR 2C	658	63	32	40
MR 2D	661	63	32	40
MR 2AB	2,643	264	168	150
MR 2BCD	2,643	264	168	150
MR 2CD	1,315	126	76	80
Total Suite 2	3,958	396	244	230
MR 2E	765	77	44	50
MR 3A	661	63	32	40
MR 3B	654	63	32	40
MR 3C	1,328	133	84	80
MR 3D	654	63	32	40
MR 3E	661	63	32	40
MR 3AB	1,315	132	76	80
MR 3ABC	2,643	264	168	150
MR 3CDE	2,643	132	168	150
MR 3DE	1,315	133	76	80
Total Suite 3	3,958	396	236	230
MR 4A	661	63	32	40
MR 4B	654	63	32	40
MR 4C	1,328	133	84	80
MR 4D	654	63	32	40
MR 4E	661	63	32	40
MR 4AB	1,315	132	76	80
MR 4ABC	2,643	264	168	150
MR 4CDE	2,643	264	168	150
MR 4DE	1,315	132	76	80
Total Suite 4	3,958	396	244	230
MR 4F	765	77	44	50
MR 5A	914	91	56	60
MR 5B	664	56	32	40
MR 5C	1,583	178	108	90
MR 5D	1,568	157	108	90
MR 5AB	1,568	157	92	90
MR 5ABC	3,151	315	200	200
MR 5CD	3,151	300	216	200
Total Suite 5	4,719	472	308	310

PREMIUM MEETING SPACE (TOWER -not shown)

Space	Square Feet	Theater	Classroom (4 Table)	Banquet
Board Room	1,569	31	21	21



600 22nd Street, 2nd Floor, Virginia Beach, VA 23451
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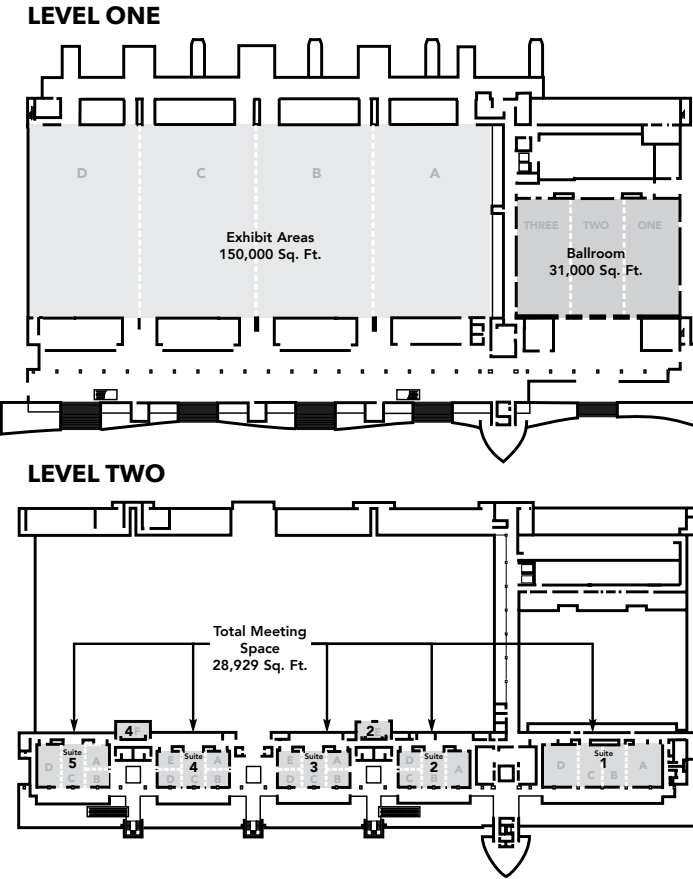
Virginia Beach CVB & Convention Center

Sally Noona, CMP, Director of Convention Sales & Marketing
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Citywide Hotel Rooms: 11,953 rooms | Resort Area: 7,710
Northampton Area: 930 | Town Center-Airport Area: 2,145

Nearest Airport: Norfolk International Airport
(7-18 miles from hotels) | www.takeorf.com

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NOTES

[illegible]

A woman with dark hair in a bun, wearing a green tank top and black leggings, is sitting on a large, light-colored rock. She is looking out over a vast, green valley with rolling hills under a bright blue sky with wispy clouds. The scene is a high-angle shot from the side, showing her profile as she gazes across the landscape.

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VIRGINIA'S BLUE RIDGE

A white silhouette of the state of Virginia is shown against a dark background. Inside the silhouette, a blue star marks a location in the western part of the state. To the right of the star, the text "VIRGINIA'S BLUE RIDGE" is written in blue, and "ROANOKE" is written in white below it.


**MCAFEE
KNOB**

THAT POST MEETING FEELING

#TRAILSETTER

**THERE'S STILL
ADVENTURE
OUT THERE.**

DESTINATIONS



LANDSDOWNE
RESORT

Lansdowne Resort is a sanctuary for spa and wellness enthusiasts, golfers, foodies and travelers seeking rejuvenation.

Located on 500 picturesque acres overlooking the Potomac River Valley, our AAA Four-Diamond award-winning property offers guests the opportunity to disconnect from the world and reconnect with themselves and each other – all just 30 miles outside Washington, D.C. and 12 miles from Dulles International Airport.

Resort Overview:

- 296 Guest Rooms & Suites
- 55,000sqft Dedicated Meeting Center
- 15,000sqft Outdoor Event Space
- 4,000sqft Spa Minérale
- 8,000sqft Health Club + Indoor Pool
- 45 Holes of Championship Designed Golf
- 5 Tennis & Pickleball Courts
- 4 Dining Outlets
- 3 Outdoor Swimming Pools

BE MOTIVATED.
BE DISTRACTION-FREE.
BE INNOVATIVE.



MEETING SPACE DIMENSION & CAPACITY

Meeting Room	SQFT	Ceiling	Classroom	Crescent	U-Shape	Theater	Rounds
Lansdowne Ballroom	9,525	21'	520	360	-	750	600
Faulkner	2,684	11'	114	84	46	200	180
Conant	1,496	12'	60	54	31	84	110
Bacon	1,530	12'	60	54	29	84	110
Thurber	1,656	12'	84	66	37	130	140
Sarnoff	939	11'	30	36	23	56	70
Kettering	939	11'	30	36	23	56	70
Boardroom	621	12'	16	-	-	-	-
Amphitheatre	2,266	12'	120	-	-	-	-
Clubhouse Ballroom	4,184	16'	155	144	61	238	280
Terrace Ballroom	3,293	10'	103	126	-	180	200
Dogwood/Potomac (x15)	306 - 456	10'	12	12	10	18	20



WWW.LANSDOWNERESORT.COM • 44050 WOODRIDGE PARKWAY, LEESBURG, VA • 703.729.8400



MASSANUTTEN

The best choice for your next group trip!

Break free from the everyday stress of life & **EXPLORE** 6,000 acres of crisp mountain air.



Fuel up for your next adventure with a variety of **ON-SITE DINING** options.



Get your adrenaline pumping with a group lesson at the **MOUNTAIN BIKE PARK**.



Try out zip lines and teambuilding at the **FAMILY ADVENTURE PARK**.



Splash all day at the **MASSANUTTEN INDOOR WATERPARK**, always heated to 84°!

PLAN YOUR TRIP AT [MASSRESORT.COM/GROUPS](https://massresort.com/groups)



MASSANUTTEN

A FOUR SEASON RESORT DESTINATION



Home Of All Seasons Lodging, Catering, & Fun For All!

Massanutten Resort® is Virginia's premier all-season resort located just 2 hours away from Washington, D.C. and Richmond, Virginia. A leader in the ski industry for environmental **sustainability** with their recent additions of solar array panels, shuttle busses to decrease pollution, and environment-friendly snow guns, this all-season resort is perfect for your next **business meeting!**

With an all-star **catering** service led by executive chef Mike Ritenour, your group can enjoy mountain favorites to satisfy even the pickiest of foodies. With a plethora of **lodging** options, including mountain side, valley side, and yes—even poolside, your team will be met with the highest quality of hospitality while getting down to business in their conference centers.

When you're ready to take a break, your group can enjoy an array of activities and teambuilding exercises across more than 30 miles of mountain and valley terrain. Your team will be sure to enjoy and learn something new at one of many authentic mountain adventures including mountain biking, snow sports, hiking, ziplining at the Family Adventure Park, golfing at one of two PGA rated Golf courses, relaxing at the spa with a pedicure or massage, and of course don't forget to head over to the award-winning, famous **Massanutten Indoor/Outdoor WaterPark!**

Massanutten is perfect for escaping the boardroom into the great outdoors! Visit massresort.com to view amenities, attractions, and lodging packages now to book your next business outing, and we'll meet you on the mountain!



[MASSRESORT.COM/GROUPS](https://massresort.com/groups)

Located in the heart of the Shenandoah Valley, Virginia

MEET IN DC's Wine Country

Located just 25 miles west of the nation's capital, Loudoun County, known as DC's Wine Country, is the last stop on the Metro's Silver Line and is within driving distance of many metropolitan, East Coast destinations, yet offers an abundance of fresh air, rolling countryside views, outdoor spaces and hidden historic properties perfect for small meetings. Loudoun businesses welcome you to the vineyards, farms, stunning resorts and rolling backroads that they call home. Now is the time to break away from traditional meeting settings and branch out in Loudoun!



Visit
LOUDOUN

DC's Wine Country®

For more information, visit
visitloudoun.org

Visit
LOUDOUN
DC's Wine Country®

	Meeting Space	Sleeping Rooms	Total Meeting Rooms	Largest Sq. Ft.	Ceiling Height	Standing Reception	Theater	Classroom	Banquet	MAX # for Indoor
Conference Centers	Executive Conference and Training Center	-	8	4,100	12	250	300	190	-	300
	Lansdowne Resort	296	37	9,525	21	3,200	1,000	560	600	1,000
	The National Conference Center	917	250	16,552	18	1,735	1,800	940	1368	1,800
	Salamander Resort & Spa	168	15	5,000	24	600	500	200	350	600
Hotels	aloft Dulles Airport North	136	1	540	9	20	20	20	20	150
	Best Western Leesburg/Dulles Hotel & Conference Center	99	3	2,982	10	300	180	100	160	300
	Candlewood Suites Washington/Dulles/Sterling	121	1	336	12	25	-	25	12	30
	Comfort Suites Leesburg	80	2	624	8	75	50	40	50	100
	Courtyard by Marriott at Dulles Town Center	157	2	1,075	13	80	60	36	40	80
	DoubleTree by Hilton Sterling/Dulles Airport	171	6	3,689	12	400	350	200	300	400
	Embassy Suites Dulles North	154	8	2,726	12	300	300	150	180	300
	Hampton Inn Dulles/Cascades	152	3	650	10	60	60	30	50	60
	Hampton Inn & Suites by Hilton Leesburg	101	1	962	9	80	60	32	-	80
	Hampton Inn & Suites by Hilton Dulles Airport	170	4	1,407	14	150	123	66	110	200
	Hilton Garden Inn Dulles North	135	5	2,200	12	250	250	90	150	250
	Clarion Inn Leesburg	122	11	3,600	9	250	350	150	300	350
	Holiday Inn Washington Dulles Airport	297	9	4,400	12	400	400	250	300	400
	Home2 Suites by Hilton Dulles-North/Loudoun	120	2	1,400	8	120	100	80	80	120
	Homewood Suites by Hilton Dulles North	90	2	525	10	50	50	30	30	50
	Homewood Suites by Hilton Leesburg	91	1	960	14	75	60	45	-	80
	Hyatt House Sterling/Dulles Airport North	162	3	2,010	10	160	160	90	110	120
	Hyatt Place Dulles North	134	3	1,600	9	85	90	66	80	85
	Residence Inn by Marriott Dulles Airport	151	1	777	10	777	50	20	-	50
	SpringHill Suites by Marriott Ashburn/Dulles North	132	1	667	10	50	70	30	50	65
	SpringHill Suites by Marriott Dulles Airport	158	3	1,585	9	100	100	50	80	100
	Washington Dulles Airport Marriott	368	16	6,020	12	500	720	400	480	720
Bed & Breakfasts/Inns	Briar Patch Bed & Breakfast Inn	9	3	2,473	-	200	200	200	200	200
	Goodstone Inn & Restaurant	18	3	800	10	100	80	60	100	100
	Red Fox Inn & Tavern	16	3	570	-	80	-	-	100	80
	The Manor at Airmont	5	3	2,700	30	120	75	75	75	75
	Stone Manor Bed & Breakfast	7	2	1,600	10	150	-	150	150	150

For more information, visit visitloudoun.org



5,000+
GUEST ROOMS

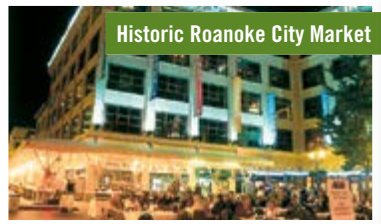


683,000+ SQ.FT.
of Meeting Space
(Two Civic Centers and an IACC-Approved Conference Center)

The **Roanoke Valley in Virginia's Blue Ridge** is the ultimate destination for your next meeting. The beauty of the spectacular Blue Ridge Mountains combined with the refined sophistication and vibrant culture of the Roanoke Valley, makes this region a natural choice for a meeting or convention.

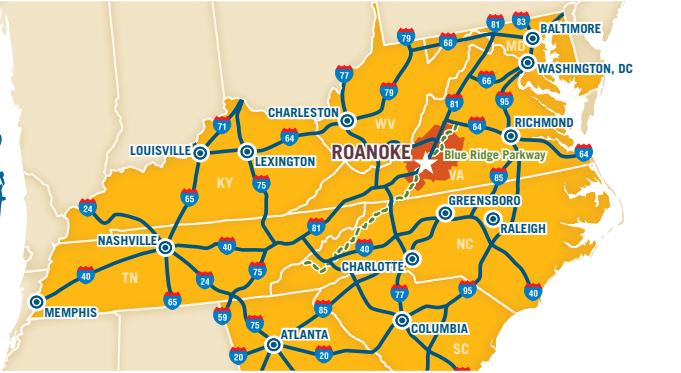
Visitors will experience breathtaking scenic beauty, thrilling outdoor adventures, mouth-watering cuisine, inspiring arts and culture, and luxurious, affordable accommodations. And, the mountains serve as the perfect backdrop for our first-class meeting facilities.

With over 683,000 square feet of meeting space and 5,000+ guest rooms, **Visit Virginia's Blue Ridge** is ready to help you start planning your next meeting.



➤ Endless Supply of **Things to Do**, including **National Attractions**

Largest Destination in Virginia
along the **Blue Ridge Parkway** and
Interstate 81



Visit Virginia's Blue Ridge – VisitVBR.com/Meetings
Phone: 800-635-5535 or 540-342-6025 Fax: 540-342-7119

➤ The **Appalachian Trail** is the nation's premier long-distance footpath. **McAfee Knob**, one of the trail's most iconic and photographed spots, is located just outside of Roanoke.



Venue Variety				
A sampling of meeting facilities include: Historic – IACC-approved Conference Center, Mountain Resort, Lake-Front Retreat and Convention Hotels				
Featured Meeting Property	Sleeping Rooms	Meeting Space	Meeting Rooms	Largest Meeting Room
The Hotel Roanoke & Conference Center <i>Curio – A Collection by Hilton, IACC-Approved</i>	330	63,000 Sq. Ft.	35	14,400 Sq. Ft.
Holiday Inn Roanoke – Valley View	153	11,800 Sq. Ft.	11	5,200 Sq. Ft.
Holiday Inn Tanglewood – Roanoke	190	8,960 Sq. Ft.	9	6,100 Sq. Ft.
Inn at Virginia Tech and Skelton Conference Center	147	23,705 Sq. Ft.	17	8,832 Sq. Ft.
Primland Mountain Resort	41+homes	6,100 Sq. Ft.	7	2,178 Sq. Ft.
Berglund Center	N/A	110,000 Sq. Ft.	10,500 seat Coliseum, 2,149 seat Theatre, 46,000 Sq. Ft. Special Events Center, 14,000 Sq. Ft. Exhibit Hall + additional rooms	
Salem Civic Center	N/A	40,000 Sq. Ft.	8,000 capacity arena + 7 additional meeting spaces totaling 40,000 Sq. Ft. of flexible space	



Diverse array of attractions including **Center in the Square**, **Taubman Museum of Art**, **Virginia Museum of Transportation**, as well as nationally acclaimed **Booker T Washington National Monument** and **National D-Day Memorial**. Visible from just about every part of this city is the splendidly illuminated, 100 foot-tall **Roanoke Star**.



CONTACT

John Oney
Director of Sales
Office: (540) 342-6025, ext. 115
Cell: (540) 587-9386

Rachael Baxley
Meeting Sales & Service Manager
Office: (540) 342-6025, ext. 127
Cell: (540) 494-9352

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Meet in Norfolk, Virginia.

(WHERE WALKABLE MEETS WATERFRONT)



NORFOLK, VA is where walkable meets waterfront.

Located within a day's drive of 2/3's of the U.S. population, offering all of the big city amenities – including 500,000 sq. ft. of meeting space and a walkable waterfront downtown – in Norfolk you'll never have to compromise.



MeetNorfolkVA.com



Norfolk, VA : The Perfect match for meetings



1 INTERNATIONAL AIRPORT



5,000+ HOTEL ROOMS



500,000 SQ. FT.+
OF MEETING SPACE



600+ INDEPENDENTLY
OWNED RESTAURANTS



15+ TOP NOTCH
ATTRACTIONS & VENUES



144 MILES OF SHORELINE

DID YOU KNOW?

Discover below why so many meeting planners fall in love with Norfolk, Virginia and how it may just be the match you've been missing. Some of our assets include:

- **Norfolk hotels** offer the quality and service you've come to expect with the brands you know and trust. Each offering flexible space for a myriad of group sizes, plus spectacular views of the bustling Downtown and the sparkling Elizabeth River. There's also **offsite meeting spaces** throughout the city that provide a unique Norfolk experience that attendees will remember.
- Meeting and convention attendees love coming to Norfolk for its vibrant arts, both visual and performing. During downtime, visitors can peruse art museums like **Barry Arts Museum**, **d'Art Center**, or **Hermitage Museum & Gardens**. Norfolk is home to one of the world's largest collections of glass art, which can be experienced for free at the **Chrysler Museum of Art** and **Perry Glass Studio**, as well as the **Glass Light Hotel & Gallery**.
- Norfolk is like the Goldilocks of destinations ... but with **mermaids**. We've got the culturally diverse richness, culinary gems, and hustle and bustle that will energize and excite your convention attendees.
- Convention attendees genuinely look forward to enjoying an unforgettable meal in a new city. With more than **600 independently-owned restaurants**, Norfolk is the place to be for undeniably great food.
- Norfolk's history dates back to 1682 when it was founded. Many flock here to discover our naval history by touring the world's largest naval base via the **Victory Rover** or visiting **Nauticus**, featuring the **Battleship Wisconsin**, one of the largest and last battleships built by the U.S. Navy.



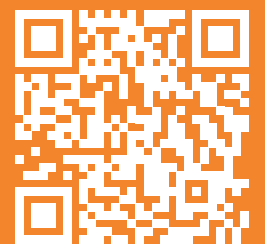
RITA P. MATTHEWS

Sales Manager

rmatthews@visitnorfolktoday.com

757.622.3194

VISIT *Norfolk*



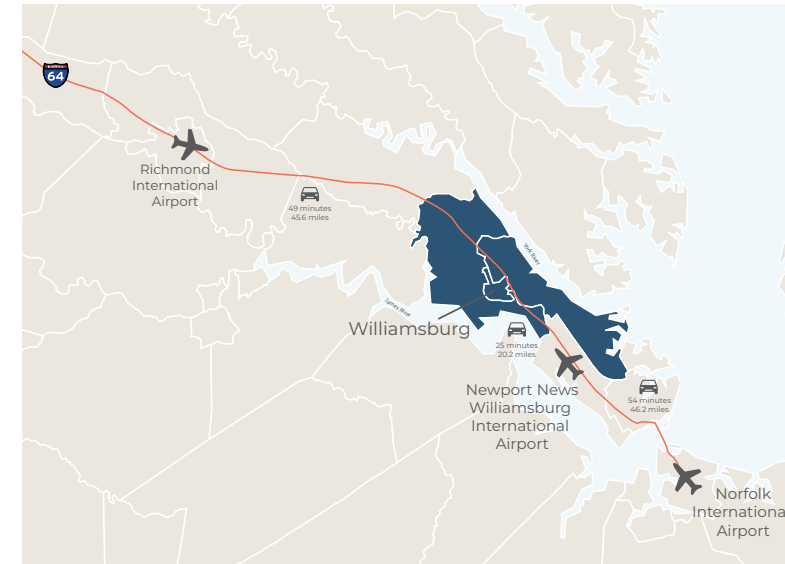
MeetNorfolkVA.com



meet. at your pace.

Here in Williamsburg, life moves at one pace. Yours. And though we understand not every moment may be leisure time during your stay, our flexible meeting spaces are designed for comfort nonetheless. All in close proximity to our region's best accommodations, you'll find no better place to mix business with pleasure than Williamsburg.

Visit
WILLIAMSBURG
JAMESTOWN ▼ YORKTOWN



travel. at your pace.

- Conveniently located within a 2.5-hour drive from Washington, D.C.
- Accessible via three international airports
- Amtrak Station located in the heart of downtown with convenient routes connecting to D.C. and the Northeast Corridor
- Welcoming destination with free parking and a local trolley servicing major points of interest
- An affordable, family-friendly destination with a variety of accommodation choices. Williamsburg boasts more than 7,000 sleeping rooms and 200,000 square feet of meeting space

discover. at your pace.

- Experience outstanding attractions, museums, and exhibits showcasing the people and cultures that converged in Virginia, planting the seeds of our nation
- Embrace abundant recreational, team-building, and evening program opportunities
- Enjoy RFP assistance, site visit coordination, welcome letters, and amenities
- For additional planning resources, travel tips, and the latest discoveries, head to visitwilliamsburg.com



fun. at your pace.

- Williamsburg features premier golf courses designed by all-time greats of the game alongside endless team-building, recreational, cultural, educational, and entertainment opportunities
- Bite into the eclectic and exciting food scene, enjoy a variety of craft beer breweries and small-batch distilleries, tour a sprawling vineyard and winery, and attend interactive cooking experiences with farm-to-table creations
- Get your adrenaline pumping on world-class roller coasters, thrilling water slides, tree-top zip lines, and roaring go-karts



Visit
WILLIAMSBURG
JAMESTOWN ▼ YORKTOWN

Discover why readers of *Southern Living Magazine* voted Williamsburg one of "The South's Best Small Towns" in 2023.

For inquiries, please contact: Julia Smyth-Young, Sales Director | 757-253-2313
julia.smyth-young@visitwilliamsburg.com | visitwilliamsburg.com

This image shows a full page of white paper with horizontal ruling lines. The word "NOTES" is printed in a large, bold, black sans-serif font at the top left corner. Below it, there are approximately 28 evenly spaced horizontal lines extending across the width of the page, providing space for writing.



Northern Virginia's Premier Meeting Resort

WELLNESS • ACCOMMODATIONS • SPA • MINDFUL DINING • GOLF • EVENTS





virginia beach

VIRGINIA SOCIETY OF ASSOCIATION EXECUTIVES

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